



CITY OF NOVI CITY COUNCIL JULY 27, 2026

SUBJECT: Consideration of approval to award a contract to GM & Sons Inc. for as-needed concrete repairs, with the estimated annual amount of \$608,000.

SUBMITTING DEPARTMENT: Department of Public Works, Engineering Division

KEY HIGHLIGHTS:

- The City's preventative and routine maintenance program includes road panel replacement, road curb repairs, sidewalk flag replacements, and storm drain structure rehabilitation.
- The contract awarded on February 23, 2026 went to the two lowest bidders, Luigi Ferdinandi and Sons Concrete Co., and Santos Cement Inc.
- Luigi Ferdinandi and Sons Concrete Co. withdrew themselves from the contract.
- Terminating current as-needed concrete repairs contract with Santos Cement Inc.
- GM & Sons was the third lowest bidder, and next in line for award.

BACKGROUND INFORMATION:

A primary goal of the City's asset management program is the preservation of infrastructure to prevent costly, large-scale reconstruction. Examples of preventative and routine maintenance include, but are not limited to, road panel replacement, curb repairs, sidewalk flag replacements, and storm drain structure rehabilitation. Each of these programs helps ensure City assets remain in good, functional condition.

Novi's preventative maintenance program, in conjunction with other asset improvement initiatives, is intended to result in an overall improvement to the quality of the City's right-of-way. The objective of this service is to preserve concrete assets through lower-cost rehabilitation techniques, rather than allowing deterioration to progress to the point where extensive reconstruction is required resulting in significantly higher costs and effort.

On February 23, 2026, the City awarded a one-year contract to Luigi Ferdinandi and Son Concrete Co., and Santos Cement Inc. for as-need concrete repair. Since the contract award, Luigi Ferdinandi and Son Concrete Co. have withdrawn from the contract. Santos Cement Inc. has been unable to fulfill the required services and standards in the contract.

Eight bids were received and publicly opened on January 27, 2026, following a public bid solicitation period. The bid tabulation is included in the packet. GM & Sons is the next in line low bid and will use their pricing.

Following a review of available options, the third-lowest bidder, GM & Sons Inc., has been evaluated, and it has been determined that they possess the personnel, equipment, experience, and operational capacity necessary to successfully fulfill the contract requirements. GM & Sons Inc. has performed work in the City of Novi previously and performed satisfactorily.

RECOMMENDED ACTION: Approval to award a contract to GM & Sons Inc. for as-needed concrete repairs, with the estimated annual amount of \$608,000. The contract term is one year with three potential one-year extensions.

AS-NEEDED CONCRETE

January 27, 2026 2:00 p.m.

Company			Santos Cement		Luigi Ferdinandi & Sons		GM & Sons		Great Lakes Contracting Solutions		Major Construction Group		Olsen Cement		Signature Services		Hard Rock Concrete	
Pay Item	Pay Unit	Est. Quantity	Unit Price	Est Price	Unit Price	Est. Price	Unit Price	Est. Price	Unit Price	Est. Price	Unit Price	Est. Price	Unit Price	Est Price	Unit Price	Est. Price	Unit Price	Est Price
Remove and replace, Concrete 4 inch	Sq. Ft.	5000	\$7.50	\$37,500.00	\$8.33	\$41,650.00	\$8.00	\$40,000.00	\$10.75	\$53,750.00	\$11.50	\$57,500.00	\$10.00	\$50,000.00	\$10.80	\$54,000.00	\$10.00	\$50,000.00
Remove and replace, Concrete 6 inch	Sq. Ft.	10000	\$8.50	\$85,000.00	\$9.33	\$93,300.00	\$9.00	\$90,000.00	\$11.75	\$117,500.00	\$9.99	\$99,900.00	\$12.20	\$122,000.00	\$12.80	\$128,000.00	\$14.00	\$140,000.00
Remove and replace, Concrete 8 inch	Sq. Ft.	7500	\$10.00	\$75,000.00	\$11.33	\$84,975.00	\$11.00	\$82,500.00	\$12.75	\$95,625.00	\$15.00	\$112,500.00	\$14.40	\$108,000.00	\$15.80	\$118,500.00	\$22.00	\$165,000.00
Integral Concrete Curb & Gutter	LF	2000	\$30.00	\$60,000.00	\$30.00	\$60,000.00	\$15.00	\$30,000.00	\$42.50	\$85,000.00	\$45.00	\$90,000.00	\$27.00	\$54,000.00	\$75.00	\$150,000.00	\$60.00	\$120,000.00
Concrete Curb	LF	1000	\$22.00	\$22,000.00	\$30.00	\$30,000.00	\$42.00	\$42,000.00	\$54.00	\$54,000.00	\$60.00	\$60,000.00	\$65.00	\$65,000.00	\$50.00	\$50,000.00	\$32.00	\$32,000.00
Catch basin, reconstruction	VF	10	\$200.00	\$2,000.00	\$100.00	\$1,000.00	\$400.00	\$4,000.00	\$300.00	\$3,000.00	\$1,000.00	\$10,000.00	\$650.00	\$6,500.00	\$1,950.00	\$19,500.00	\$500.00	\$5,000.00
Catch basin, rehabilitation (top 12")	Each	10	\$200.00	\$2,000.00	\$1,000.00	\$10,000.00	\$600.00	\$6,000.00	\$600.00	\$6,000.00	\$825.00	\$8,250.00	\$650.00	\$6,500.00	\$850.00	\$8,500.00	\$1,500.00	\$15,000.00
Catch basin, tuck pointing (top 24 ")	Each	20	\$200.00	\$4,000.00	\$250.00	\$5,000.00	\$450.00	\$9,000.00	\$450.00	\$9,000.00	\$400.00	\$8,000.00	\$500.00	\$10,000.00	\$760.00	\$15,200.00	\$750.00	\$15,000.00
21AA aggregate (beyond refreshing)	Sq. Yd.	1000	\$15.00	\$15,000.00	\$1.00	\$1,000.00	\$16.00	\$16,000.00	\$25.00	\$25,000.00	\$9.00	\$9,000.00	\$57.00	\$57,000.00	\$50.00	\$50,000.00	\$25.00	\$25,000.00
Joint Seal/Overband	LF	2000	\$1.00	\$2,000.00	\$1.50	\$3,000.00	\$11.00	\$22,000.00	\$3.00	\$6,000.00	\$4.50	\$9,000.00	\$1.95	\$3,900.00	\$1.75	\$3,500.00	\$1.50	\$3,000.00
Asphalt remove & replace (pathways)	Sq. Ft.	1000	\$8.00	\$8,000.00	\$10.00	\$10,000.00	\$8.50	\$8,500.00	\$12.50	\$12,500.00	\$6.25	\$6,250.00	\$14.00	\$14,000.00	\$6.50	\$6,500.00	\$20.00	\$20,000.00
Asphalt mill & replace (2") (pathways)	Sq. Ft.	2000	\$7.00	\$14,000.00	\$7.50	\$15,000.00	\$6.50	\$13,000.00	\$6.70	\$13,400.00	\$11.50	\$23,000.00	\$12.25	\$24,500.00	\$4.00	\$8,000.00	\$20.00	\$40,000.00
ADA tile, provide & install	LF	25	\$55.00	\$1,375.00	\$55.43	\$1,385.75	\$75.00	\$1,875.00	\$70.00	\$1,750.00	\$60.00	\$1,500.00	\$80.00	\$2,000.00	425.00 each	\$10,625.00	\$550.00	\$13,750.00
Single lane non-freeway closure, if needed	Per Day	7	\$1,000.00	\$7,000.00	\$333.00	\$2,331.00	\$1,750.00	\$12,250.00	\$600.00	\$4,200.00	\$650.00	\$4,550.00	\$800.00	\$5,600.00	\$810.00	\$5,670.00	\$1,200.00	\$8,400.00
Additional charges			n/a		n/a		n/a		n/a		See Bid		n/a		See Bid		n/a	
Comments			n/a		n/a		n/a		n/a		n/a		n/a		n/a		n/a	
Totals				334,875.00		358,641.75		377,125.00		486,725.00		499,450.00		529,000.00		627,995.00		652,150.00

GM & SONS, INC.



NOTICE - CITY OF NOVI

INVITATION TO BID

AS-NEEDED CONCRETE REPAIR CONTRACT

This bid is issued by the Purchasing Office of the City of Novi.

IMPORTANT DATES

Bid Issue Date	January 12, 2026
Last Date for Questions	Tuesday, January 20, 2026, by 12:00 p.m. Please submit all questions via email to: Tracey Marzonie, Purchasing Department tmarzonie@cityofnovi.org
Response Due Date	Tuesday, January 27, 2026, by 2:00 p.m. Uploaded to the MITN website at https://www.bidnetdirect.com/mitn

DESCRIPTION:

This is a contract for as-needed concrete repairs within the City limits that may include road panels, sidewalks, driveways, catch basins, curbs, etc. It is the City's intent to make an award to multiple contractors.

NOTICE TO BIDDERS

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). **Copies of bid documents obtained from any other source are not considered official copies.** The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued. If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, www.bidnetdirect.com/mitn and obtain an official copy.



CITY OF NOVI
AS-NEEDED CONCRETE REPAIR CONTRACT
BID FORM

We, the undersigned as bidder, propose to furnish to the City of Novi, according to the specifications, terms, conditions and instructions attached hereto and made a part thereof:

Pay Item	Pay Unit	Estimated Quantity	Unit Price
Remove and replace, Concrete, 4 inch	SF	5,000	\$ 8.00
Remove and replace, Concrete, 6 inch	SF	10,000	\$ 9.00
Remove and replace, Concrete, 8 inch	SF	7,500	\$ 11.00
Integral Concrete curb & gutter	LF	2,000	\$ 15.00
Concrete curb	LF	1,000	\$ 42.00
Catch basin, reconstruction	VF	10	\$ 400.00
Catch basin, rehabilitation (top 12")	Ea	10	\$ 600.00
Catch basin, tuck pointing (top 24")	Ea	20	\$ 450.00
21AA aggregate (beyond refreshing)	SY	1,000 (as needed)	\$ 16.00
Joint Seal / Overband	LF	2,000	\$ 11.00
Asphalt remove & replace (pathways)	SF	1,000	\$ 8.50
Asphalt mill & replace (2") (pathways)	SF	2,000	\$ 6.50
ADA tile, provide and install	LF	25	\$ 75.00
Single lane (non-freeway) closure, if needed	Per Day	7	\$1,750.00

ADDITIONAL CHARGES (Any and all potential additional charges must be disclosed. The City will not pay any additional charges if they are not listed here, or attached on an additional sheet).

COMMENTS: _____

We acknowledge receipt of the following Addenda: 1
(please indicate numbers)

NON-IRAN LINKED BUSINESS

By signing below, I certify and agree on behalf of myself and the company submitting this proposal the following: (1) that I am duly authorized to legally bind the company submitting this proposal; and (2) that the company submitting this proposal is not an "Iran linked business," as that term is defined in Section 2(e) of the Iran Economic Sanctions Act, being Michigan Public Act No. 517 of 2012; and (3) That I and the company submitting this proposal will immediately comply with any further certifications or information submissions requested by the City in this regard.

THIS BID SUBMITTED BY:

Company (Legal Registration) GM & Sons, Inc.

Address 46900 West Road

City Novi State MI Zip 48377

Telephone 248-956-7939 Fax 248-956-8123

Representative's Name Hugo A. Gallegos

Representative's Title President

Authorized Signature 

E-mail Project Manager: Sean Morrissey - sean@gmandsons.com

Date 01/27/2026

See attached list of Key Employees as provided to the Michigan Department of Transportation.

9. List equipment, tools, and all other resources available to your firm to perform this contract:

In addition to various hand tools, please see attached equipment list.

10. Provide a list of all open contracts your company currently holds. Include contact name, organization, type, size, required date of completion, percentage of completion, value of contract.

Attached is our list of current projects.

11. **References:** Provide at least three (3) references for projects that are comparable in scope to this bid. Several references from municipalities would be desirable.

Company Please see attached list of comparable projects and references.

Address

Phone Contact name

Company

Address

Phone Contact name

Company _____

Address _____

Phone _____ Contact name _____

12. Claims and Suits: Does your firm have any litigation pending or outstanding against your organization or its officers? If yes, please provide details.

No ☒ Yes _____

13. Provide any additional information you would like to include which may not be included within this Questionnaire. You may attach additional sheets.

Attached is our MDOT Prequalification

THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:

Signature of Authorized Company Representative: _____ 

Representative's Name (please print) _____ Hugo A. Gallegos, President

Date _____ 01/27/2026

SAMPLE

CONTRACT FOR AS-NEEDED CONCRETE REPAIRS

This Agreement shall be considered as made and entered into as of the date of the last signature ("Effective Date"), and is between the City of Novi, 45175 Ten Mile, Novi, Michigan 48375 "City", and _____, whose address is _____, "Contractor."

Work. For and in consideration of payment by the City as provided under the Payment Section of this Contract, Contractor shall perform the work described on and in the Work Specifications listed in "Exhibit A", which is a part of this Contract, in a competent, efficient, timely, good and workmanlike manner and in compliance with the following terms and conditions.

Permits. The work to be performed includes applying and paying for, and obtaining issuance of all required permits and satisfying all requirements or conditions for such permits.

Bonds and Insurance. This Contract is conditioned on Contractor securing and maintaining the liability insurance specified in the Bid Specifications, which are a part of this Contract, which shall be confirmed by Certificate(s) of Insurance, with said coverages to be maintained for the life of this Contract and the City entitled to thirty (30) days written notice of any cancellations or changes. Contractor shall also supply payment, performance, and maintenance bonds as required, in a form acceptable to the City.

Time of Work. All Insurance requirements shall be satisfied within 14 days, and work shall be completed within 30 days of the Effective Date of this Contract. These time limits are of the essence of this Contract and failure to meet them shall permit City to terminate this Contract whether or not work has been commenced.

Payment. The City agrees to pay the Contractor based on unit pricing included in Exhibit A, payment to be made after satisfactory completion of the work and within thirty (30) days of receiving a final bill or invoice for the work from the Contractor, accompanied by a sworn statement and full unconditional waivers of lien, confirming that all subcontractors and any material suppliers have been paid in full.

Changes. Any changes in the provisions of this Contract must be in writing and signed by the City and Contractor.

Liability. Contractor shall be liable for any injury or damage occurring on account of the performance of its work under this Contract. Consistent with this liability, the Contractor agrees to defend, pay on behalf of, and hold harmless the City, its agents, and others working on its behalf against any and all claims, demands, suits, losses and settlements, including actual attorney fees incurred and all costs connected therewith, for any damages which may be asserted, claimed or recovered against the City by reason of personal injury and/or property damages which arises out of or is in any way connected or associated with this Contract.

SAMPLE

Inspections, Notices and Remedies Regarding Work. During the performance of the work by Contractor, City shall have the right to inspect the work and its progress to assure that it complies with this Contract. If such inspections reveal a defect in the work performed or other default in this Contract, City shall provide Contractor with written notice to correct the defect or default within a specified number of days of the notice. Upon receiving such a notice, Contractor shall correct the specified defects or defaults within the time specified. Upon a failure to do so, the City may terminate this Contract by written notice and finish the work through whatever method it deems appropriate, with the cost in doing so a valid claim and charge against Contractor, or, preserve the claims of defects or defaults without termination by written notice to Contractor.

Demolition Disposal Requirements. The Contractor shall perform all work and dispose of all materials in compliance with all provisions of applicable federal, state, county and City environmental laws. This obligation includes lawful disposal of all material, with a condition of the City's payment obligation being Contractor delivering to City copies of written documents from the licensed landfill or disposal site, confirming the dates, quantities and types of demolition debris disposed of, the disposal costs and that those costs have been paid in full by Contractor.

Compliance with Laws. This Contract and all of Contractor's work and practices shall be subject to all applicable state, federal and local laws, rules or regulations, including without limitation, those which apply because City is a public governmental agency or body. Contractor represents that it is in compliance with all such laws and eligible and qualified to enter into this Contract.

Anti-Discrimination. The Contractor shall not discriminate against any employee, or applicant for employment because of religion, race, color, national origin, age, sex, height, weight, handicap, ancestry, place of birth, sexual preference or marital status. The Contractor further covenants that it will comply with the Civil Rights Act of 1973, as amended; and the Michigan Civil Rights Act of 1976 (78. Stat. 252 and 1976 PA 453) and will require a similar covenant on the part of any consultant or subcontractor employed in the performance of this contract.

Governing Law. This Contract shall be governed by the laws of the State of Michigan.

Assignment. Contractor shall not assign this Contract or any part thereof without the written consent of the City.

Successors and Assigns. This Contract shall be binding on the parties, their successors, assigns and legal representatives.

Notices. Written notices under this Contract shall be given to the parties at their addresses on page one by personal or registered mail delivery to the attention of the following persons:

City: Victor Cardenas, City Manager and Cortney Hanson, City Clerk

Contractor:

SAMPLE

Contract Term. The Contract Term shall be as set forth in the attached Exhibit A.

Contract Termination. The City may terminate and/or cancel this contract (or any part thereof) at any time during the term, any renewal, or any extension of this contract, upon thirty (30) days written notice to the Contractor, for any reason, including convenience without incurring obligation or penalty of any kind. The effective date for termination or cancelation shall be clearly stated in the written notice. In the event of termination Contractor shall be paid as compensation in full for services performed to that date an amount calculated for that particular project. Such amount shall be paid by the City upon Contractor delivering or otherwise making available to the City all data, drawings, specifications, reports, estimates, summaries, and such other information and materials as may have been prepared and/or accumulated by Contractor in performing the services up to the date of termination.

Waivers. No waiver of any term or condition of this Contract shall be binding and effective unless in writing and signed by all parties, with any such waiver being limited to that circumstance only and not applicable to subsequent actions or events.

WITNESS AND DATES
OF SIGNATURES:

CITY OF NOVI

Date: _____

By: Justin Fischer
Its: Mayor

Date: _____

By: Cortney Hanson
Its: Clerk

WITNESSES AND DATES
OF SIGNATURES:

CONTRACTOR

Date: _____

By:
Its: