



# CITY of NOVI CITY COUNCIL

Agenda Item C  
December 7, 2015

**SUBJECT:** Approval to purchase protective turnout gear for the Novi Fire Department from Apollo Fire Equipment based on unit pricing for \$16,092.

**SUBMITTING DEPARTMENT:** Public Safety - Fire *DM*

**CITY MANAGER APPROVAL:** *[Signature]*

EXPENDITURE REQUIRED	\$16,092
AMOUNT BUDGETED	\$26,500
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-337.00-741.000

**BACKGROUND INFORMATION:**

The National Fire Protection Association (NFPA 1851) Standard limits structural firefighting turnout gear ensemble components to a maximum service of ten (10) years from date of manufacture. This standard, and the manufacturer's recommendation, suggests that after ten (10) years of service all components including turnout coats and pants be removed from service and no longer used for structural firefighting. The moisture barrier within the bunker gear begins to fail after each successive fire the gear is exposed to. Likewise, the outer shell can absorb harmful carcinogens and is continually subjected to cuts, tears and abrasions during normal use at a structure fire. The Department currently inspects and washes bunker gear on an annual and as-needed basis according to the Standard. In addition, we will send gear out for necessary repairs when needed; thereby extending its useful life to the ten year period.

The Novi Fire Department currently has 79 full-time and part-time members of the department and a standardized replacement schedule has been established for these coats and pants. A new set of gear is purchased for new hires. The replacement of the turn-out gear has been included in the annual uniform for the 2015-16 fiscal year.

An Invitation to Bid for turnout gear was developed and posted on the Michigan Intergovernmental Trade Network (MITN) in 2014. Apollo Fire Equipment was the lowest qualified bidder meeting all the specifications and awarded the contract. The current contract and pricing is valid through December 28, 2015.

**RECOMMENDED ACTION:** Approval to purchase protective turnout gear for the Novi Fire Department from Apollo Fire Equipment based on unit pricing for \$16,092.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Burke				
Council Member Casey				

	1	2	Y	N
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				

**Novi Fire Department 2015 Bunker Order**

<i>Name</i>	<i>Coat size</i>	<i>Bunker pants</i>	<i>Reason</i>	<i>Coat Price</i>	<i>Pant Price</i>
Porter, T	5032R		Age	1,101.00	
Kassab, Z	4232L	40R	Condition	1,101.00	687
Lachman, J	4435R	38L	Condition/Age	1,101.00	687
Martin, J	4635S	40R	Fit/Age	1,101.00	687
Peirce, K	4832R	44L	Condition	1,101.00	687
Tunnard, M	4835R	44S	Condition	1,101.00	687
Giovannini	3626R	34L	Fit	1,101.00	687
Duczynski	5032R	44R	Age	1,101.00	687
Manders	4435R		Age	1,101.00	
Miller		40L	Age		687
Williams		42R	Age		687
<b>TOTAL</b>	<b>9</b>	<b>9</b>	<i>Total</i>	<b>9,909.00</b>	<b>6183</b>
			<b>Grand Total</b>	<b>16,092.00</b>	

# APOLLO

FIRE EQUIPMENT COMPANY

PRICE QUOTATION

12584 LAKESHORE DRIVE  
 ROMEO, MI 48065

PHONE (810) 877-5501  
 WATTS 1- 800-626-7783  
 FAX (586) 752-6907

**David Duddles**  
 Email: dduddles@apollofire.com

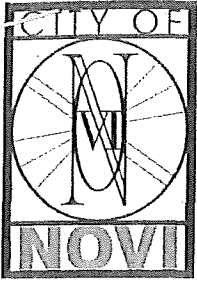
TO	NOVI FD	DATE	11/23/2015	TERMS	30 days
	42975 GRAND RIVER AVE.	PROPOSED SHIPPING DATE		TBD	
	NOVI, MI 48375	TO BE SHIPPED VIA		Best	
	CAPT. TODD SEOG	QUOTE VALID FOR		30 days	

9	Lion Super Deluxe coat per your spec	\$1,101.00	9,909.00
9	Lion Super Pant per your spec	\$687.00	\$6,183.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
	PSGQ12095		\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
	shipping		Included
	Sales tax exempt		\$0.00

**HANK YOU FOR YOUR BUSINESS**

**TOTAL** \$16,092.00

**David Duddles**



June 25, 2015

**CITY COUNCIL**

Mayor  
Bob Gatt

Mayor Pro Tem  
Dave Staudt

Andrew Mutch

Wayne M. Wrobel

Laura Marie Casey

Gwen Markham

Doreen Poupard

City Manager  
Peter E. Auger

City Clerk  
Maryanne Cornelius

David Duddles  
Apollo Fire Equipment  
12584 Lakeshore Drive  
Romeo, MI 48065

Re: Turn-out Gear contract

Dear Mr. Duddles,

This correspondence is to inform you that the City of Novi is pleased to extend your contract for Turn-out Gear.

The contract extension period is July 7, 2015 – December 28, 2015.

Please feel free to give me a call at (248) 347-0446 if you have any questions.

Sincerely,

A handwritten signature in cursive script that reads "Sue Morianti".

Sue Morianti  
Purchasing Manager

C: City Clerk  
Pat Cauchi

City of Novi  
45175 Ten Mile Road  
Novi, Michigan 48375  
248.347.0460  
248.347.0577 fax

cityofnovi.org

**CITY OF NOVI  
FIREFIGHTER TURNOUT GEAR BID TABULATION  
Tuesday, June 3, 2014 2:00 P.M.**

	<b>Apollo Fire Equipment</b>
<b>QUANTITY</b>	12
<b>COAT</b>	
Manufacturer/Model	Lion Super-Deluxe Janesville
Unit Price	\$ 1,101.00
<b>Total Coats</b>	<b>\$ 13,212.00</b>
<b>PANT</b>	
Manufacturer/Model	Lion Super Pant Janesville
Unit Price	\$ 687.00
<b>Total Pant</b>	<b>\$ 8,244.00</b>
<b>SUSPENDER</b>	
Manufacturer/Model	Lion - SB342
Unit Price	Included in pant price
<b>Total Suspender</b>	\$ -
<b>TOTAL PRICE</b>	<b>\$ 21,456.00</b>
Authorized Dealer	Yes
Hours of Operation	M-F 7:30-4:30
Contact phone	800-626-7783
Delivery	90 days
Warranty	See attached
Payment Terms	30 days
Descriptive Literature Attached & Marked:	Yes
Extended to MITN Group	Yes
Specification Pages Attached	Yes