



**CITY OF NOVI CITY COUNCIL**  
**MAY 4, 2020**

**SUBJECT:** Approval to enter into a Microsoft Enterprise Agreement in the amount of \$47,521.30 annually, through CDW-G, for the subscription purchase of Microsoft 365 licensing using a competitively bid contract through the State of Michigan MiDEALS extended purchasing program.

**SUBMITTING DEPARTMENT:** Integrated Solutions, Technology Division

<b>EXPENDITURE REQUIRED</b>	<b>\$ \$47,521.30</b>
<b>AMOUNT BUDGETED</b>	<b>\$ 77,281</b>
<b>APPROPRIATION REQUIRED</b>	<b>\$ 0</b>
<b>LINE ITEM NUMBER</b>	<b>101-205.00-958.002</b>

**BACKGROUND INFORMATION:** The City of Novi's current email platform consists of Microsoft Exchange 2010 on the server-side and Microsoft Office 2010 on the client desktop. The 2019-2020 City of Novi budget allocated funds to migrate the current email platform to Microsoft Office 365, now known as Microsoft 365. The technology team has completed the necessary prerequisites required for the migration. The purchase of the subscription licenses is the next step in this process. Microsoft 365 comes in many varieties. We will be subscribing to Microsoft 365 Government. This version meets our many unique requirements of the public sector. For example, our Public Safety team adheres to the FBI's Criminal Justice Information Services Division, or CJIS, security rules. Therefore, our email system must follow these same rules. Another significant feature of this subscription level is that all the data is stored within the continental United States with a compliant infrastructure. We have spent time evaluating our licensing needs to make the most cost-effective purchase and have determined that not all of our staff need a full license. Many members of our team simply require the email only license.

The State of Michigan MiDEALS extended purchasing program provides a competitively bid contract source for the purchase of these subscription-based

licenses. CDW-G is identified on that contract as a solutions provider for Microsoft products

**RECOMMENDED ACTION:** Approval to enter into a Microsoft Enterprise Agreement in the amount of \$47,521.30 annually, through CDW-G, for the subscription purchase of Microsoft 365 licensing using a competitively bid contract through the State of Michigan MiDEALS extended purchasing program.



CDW Government, LLC  
Microsoft Enterprise 6.6 Agreement Pricing

Date 4/28/20  
Account Manager Dave Engmark

**Enterprise Quote  
for**

VSL Specialist Pat McCormack  
Channel Price Sheet Month Apr-20

**City of Novi, MI**

Unless otherwise noted, All Quotes expire upon current month's end

**Annual Payment**  
Customer to make three annual payments to CDW-G

Microsoft Part #	Description	Level	Quantity	Year 1		Year 2		Year 3	
				Price	Extended	Price	Extended	Price	Extended
AAA-11894	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr	D	173	\$ 228.10	\$ 39,461.30	\$ 228.10	\$ 39,461.30	\$ 228.10	\$ 39,461.30
3MS-00001	ExchgOnlnP1GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	208	\$ 38.75	\$ 8,060.00	\$ 38.75	\$ 8,060.00	\$ 38.75	\$ 8,060.00
				<b>Year 1 Total</b>	<b>\$ 47,521.30</b>	<b>Year 2 Total</b>	<b>\$ 47,521.30</b>	<b>Year 3 Total</b>	<b>\$ 47,521.30</b>
				<b>Three Year Total</b>	<b>\$ 142,563.90</b>				

**Notes**

**Terms & Conditions**

Terms and Conditions of sales and services projects are governed by the terms at:  
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>