



# CITY of NOVI CITY COUNCIL

**Agenda Item 3**  
**June 16, 2014**

**SUBJECT:** Approval to award a construction contract for the 2014 Neighborhood Road Program – Contract 2 (Concrete) to Fiore Enterprises, LLC, the low bidder, in the amount of \$661,859.

**SUBMITTING DEPARTMENT:** Department of Public Services, Engineering Division *R24 BTC*

**CITY MANAGER APPROVAL:** *[Signature]*

<b>EXPENDITURE REQUIRED</b>	<b>\$ 661,859</b>
<b>AMOUNT BUDGETED</b>	<b>\$ 1,629,000 FY13-14 \$600,000 FY14-15</b>
<b>LINE ITEM NUMBER</b>	<b>203-203.00-865.434</b>

**BACKGROUND INFORMATION:**

Each year, the City of Novi selects residential streets for reconstruction, repaving, repair, and/or rehabilitation based on PASER ratings, staff's field observations and resident concerns. The 2014 program will consist of two separate contracts: one for concrete streets and one for asphalt streets. This year's program will implement the City's Asset Management approach for pavements that was established in 2009. This project includes multiple treatment methods, which were determined during the design process based on our asset management approach of focusing on preventative maintenance where appropriate and extending the life of the City's roads in the most cost-effective manner.

The asset management program stresses the importance of using preventative maintenance to preserve good quality roads using low-cost rehabilitation techniques, rather than allowing the roads to deteriorate to a point that requires reconstruction involving much more effort at a higher cost. Roads that have deteriorated significantly will be addressed with rehabilitation methods such as overlays, panel replacements, and joint repairs to allow more efficient application of available road funds to maximize the number of neighborhood streets included in each year of the annual program.

This year's program involves the streets listed below and as shown on the attached map:

Road Segment	From	To	Material	PASER	Treatment
Galway Dr	Daleview Dr	Windermere Ct	Concrete	5	Joint/Panel Repairs
Autumn Park Blvd	Nine Mile	Sunnybrook Ln	Concrete	4-5	Joint/Panel Repairs
Autumn Park Ct	Autumn Park	End	Concrete	5	Joint/Panel Repairs
Somerset Ct	Autumn Park	End	Concrete	4	Joint/Panel Repairs
Whitehall Ln	Sunnybrook	Argyle	Concrete	4	Pavement Replacement

Five (5) bids were received and opened on June 6, 2014 following a public bid solicitation period. The lowest bidder is Fiore Enterprises. Fiore's bid is recommended as being in the best interest of the City as it is responsive (i.e. Fiore has complied with all requirements of the bidding instructions) and it is the lowest price. (SDA's award recommendation letter including the bid tabulation dated June 5, 2014 is attached.) A summary of the five bids is as follows:

Contractor	Bid Price (Including Crew Days)*
<b>Fiore Enterprises</b>	<b>\$693,859.15</b>
Audia Concrete Construction	\$705,622.70
Dominic Gaglio Construction	\$794,905.70
C & D Hughes	\$838,759.00
Montes Contracting	\$877,495.75

\*Crew Days are included to compare bids, but are not included in the award.

Construction of the project will begin this summer and be substantially complete this construction season.

A second construction contract for concrete Neighborhood Roads is presented elsewhere on this agenda for a total construction value of approximately \$1,828,804 this season. There is \$400,000 remaining in the budget for Neighborhood Roads which will result in a third construction contract to be bid out in spring 2015.

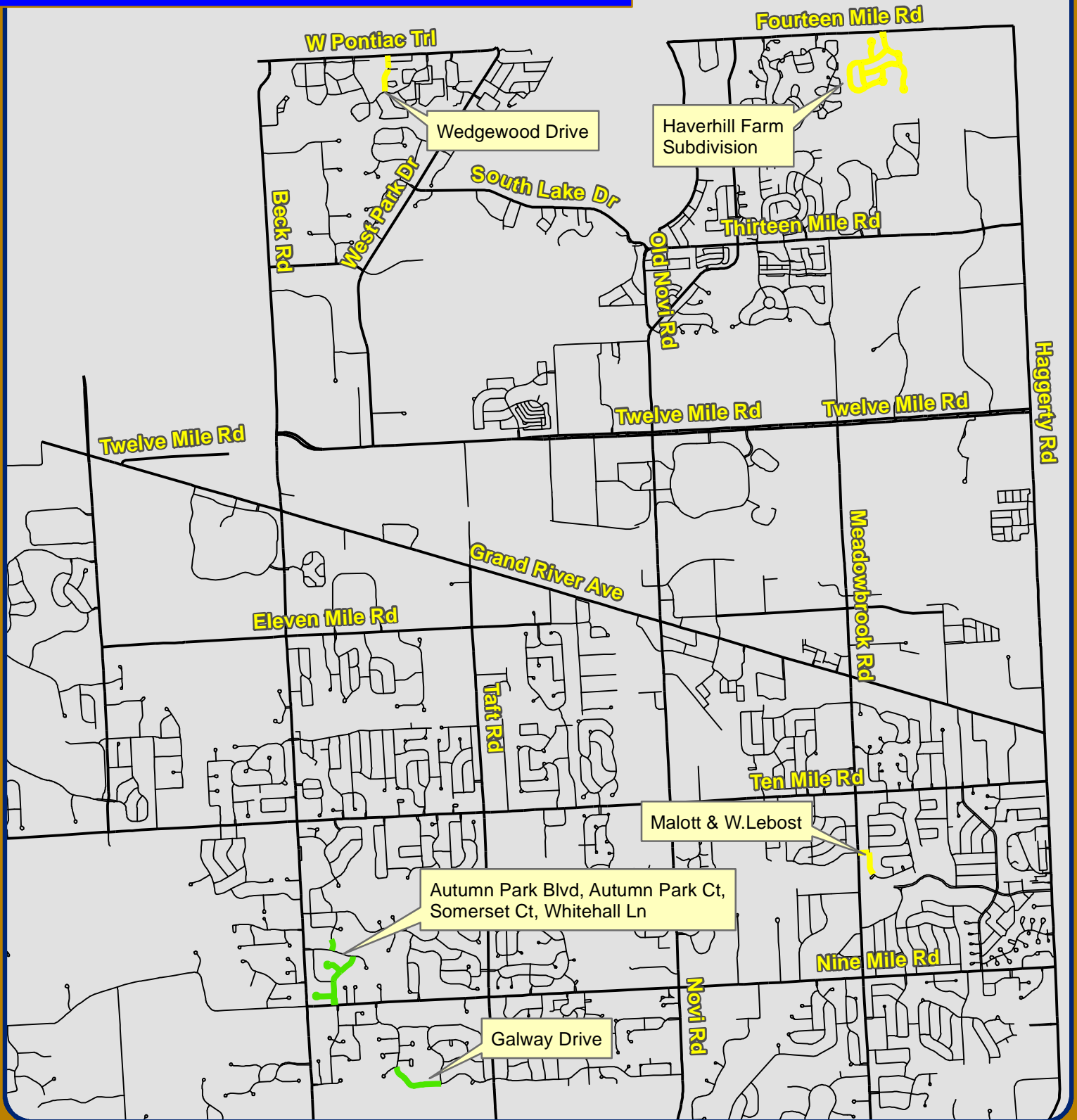
**RECOMMENDED ACTION:** Approval to award a construction contract for the 2014 Neighborhood Road Program – Contract 2 (Concrete) to Fiore Enterprises, LLC, the low bidder, in the amount of \$661,859.

	1	2	Y	N
<b>Mayor Galt</b>				
<b>Mayor Pro Tem Staudt</b>				
<b>Council Member Casey</b>				
<b>Council Member Fischer</b>				

	1	2	Y	N
<b>Council Member Markham</b>				
<b>Council Member Mutch</b>				
<b>Council Member Wrobel</b>				

# 2014 NEIGHBORHOOD ROAD PROGRAM

June 2014



Map Author: Croy  
 Date: 6/9/14  
 Project: 2014 NRP  
 Version #: v2.1

**MAP INTERPRETATION NOTICE**

Map information depicted is not intended to replace or substitute for any official or primary source. This map was intended to meet National Map Accuracy Standards and use the most recent, accurate sources available to the people of the City of Novi. Boundary measurements and area calculations are approximate and should not be construed as survey measurements performed by a licensed Michigan Surveyor as defined in Michigan Public Act 132 of 1970 as amended. Please contact the City GIS Manager to confirm source and accuracy information related to this map.

**Map Legend**

- 2014 Concrete
- 2014 Asphalt



1 inch = 3,850 feet



**City of Novi**  
 Engineering Division  
 Department of Public Services  
 26300 Lee BeGole Drive  
 Novi, MI 48375  
[cityofnovi.org](http://cityofnovi.org)





June 5, 2014

Mr. Benjamin Croy, PE, Civil Engineer  
City of Novi  
26300 Lee BeGole Drive  
Novi, Michigan 48375

Re: **Recommendation for Award**  
2014 Neighborhood Roads Program – Concrete  
SDA Project No.: NV13-010

Dear Mr. Croy:

On June 4, 2014, at 2:00 p.m. construction bids were opened and publicly read at the City of Novi Civic Center for the 2014 Neighborhood Roads Program - Concrete. The project includes concrete road repairs and sidewalk improvements on Galway Drive and within Autumn Park Subdivision.

The City Clerk's office received five (5) sealed bids for this project, with each bidder considered to be responsive having submitted a bid compliant with all requirements. The apparent low bidder, Fiore Enterprises, LLC, submitted a total bid of \$693,859.15. Following the bid opening, Spalding DeDecker Associates (SDA) reviewed all of the bids received, verified the calculations, and prepared the bid tabulation for the project (attached). While the low bid was 22% higher than the Engineer's Estimate for the project, primarily in the concrete patching work, our review does not indicate an imbalanced bid.

Based on a review of experience and references provided by Fiore Enterprises, LLC, SDA finds that Fiore Enterprises, LLC is qualified to perform the required construction.

**It is our recommendation that the project be awarded to the low bidder, Fiore Enterprises, LCC, for the 2014 Neighborhood Roads Program - Concrete in the amount of \$661,859.15, which is the total bid of \$693,859.15 minus \$32,000 for crew days bid.**

Upon award by the City Council, our office will coordinate the completion of the Contract Agreement, Bonds and Insurance information with Fiore Enterprises, LLC, and issue the Notice to Proceed upon execution of the contract documents.

Very Truly Yours,  
**SPALDING DEDECKER ASSOCIATES, INC.**

A handwritten signature in blue ink, appearing to read 'Cheryl Gregory', is written over the typed name.

Cheryl Gregory, PE – Director of Engineering

Encl: bid tabulation

cc: Mr. Philip Sakalian, General Manager – Fiore Enterprises, LLC

Engineering Consultants

Infrastructure • Land Development • Surveying



**BID TABULATION - 2014 NEIGHBORHOOD ROADS PROGRAM - CONCRETE  
CITY OF NOVI**

5 Bids received, open 6/4/14

Project No. NV13010  
By: TER  
Reviewed: CLG

No.	ITEM	QUANTITY	UNIT	Engineer's Estimate		Fiore Enterprises		Audia Concrete		Dominic Gaglio Const	
				UNIT PRICE (\$)	AMOUNT (\$)	UNIT PRICE (\$)	AMOUNT (\$)	UNIT PRICE (\$)	AMOUNT (\$)	UNIT PRICE (\$)	AMOUNT (\$)
1	Bonds, Insurance and Mobilization (5% Max)	1	LS	26,985.06	26,985.06	31,000.00	31,000.00	33,000.00	33,000.00	23,000.00	23,000.00
2	Pre-Construction Audio Video	1	LS	1,000.00	1,000.00	1,320.00	1,320.00	1,985.00	1,985.00	3,000.00	3,000.00
3	Soil Erosion Control Measures	1	LS	3,000.00	3,000.00	3,500.00	3,500.00	4,000.00	4,000.00	3,500.00	3,500.00
4	Maintaining Traffic	1	LS	3,000.00	3,000.00	7,600.00	7,600.00	9,500.00	9,500.00	5,000.00	5,000.00
5	Remove Sidewalk	3,615	SF	0.75	2,711.25	1.00	3,615.00	1.00	3,615.00	2.00	7,230.00
6	Driveway, Rem	178	SY	4.00	712.00	9.00	1,602.00	9.00	1,602.00	18.00	3,204.00
7	Pavement Repair, Rem, Modified	4,308	SY	20.00	86,160.00	13.50	58,158.00	9.00	38,772.00	46.00	198,168.00
8	Remove Concrete Curb and Gutter	230	LF	8.00	1,840.00	12.50	2,875.00	10.00	2,300.00	15.00	3,450.00
9	Subgrade Undercut (As Needed)	500	CY	28.00	14,000.00	32.00	16,000.00	15.00	7,500.00	18.00	9,000.00
10	Aggregate Base, 6 inch	318	SY	8.50	2,703.00	9.75	3,100.50	8.40	2,671.20	3.75	1,192.50
11	Underdrain, 6 Inch, w/Geotextile Wrap	1,520	LF	10.00	15,200.00	11.50	17,480.00	17.00	25,840.00	14.00	21,280.00
12	Driveway, Nonreinf Conc, 6 inch	178	SY	35.00	6,230.00	41.10	7,315.80	40.50	7,209.00	34.65	6,167.70
13	Concrete Curb and Gutter, Modified	230	LF	21.00	4,830.00	25.00	5,750.00	17.00	3,910.00	15.00	3,450.00
14	Sidewalk, Conc, 4 Inch	1,825	SF	4.50	8,212.50	3.50	6,387.50	4.00	7,300.00	3.80	6,935.00
15	ADA Ramp, Conc, 6 Inch	1,655	SF	5.50	9,102.50	4.50	7,447.50	6.00	9,930.00	15.00	24,825.00
16	ADA Detectable Warning Plate	120	SF	35.00	4,200.00	40.00	4,800.00	48.00	5,760.00	15.00	1,800.00
17	Str Rehab Type 1: Point-Up Structure	1	EA	200.00	200.00	450.00	450.00	420.00	420.00	250.00	250.00
18	Str Rehab Type 2: Structure Cover Adjust	17	EA	400.00	6,800.00	550.00	9,350.00	600.00	10,200.00	250.00	4,250.00
19	Str Rehab Type 3: Reconstruct Structure	6	EA	1,500.00	9,000.00	675.00	4,050.00	900.00	5,400.00	500.00	3,000.00
20	Dr Structure Cover, Type A	24	EA	550.00	13,200.00	450.00	10,800.00	580.00	13,920.00	580.00	13,920.00
21	Dr Structure Cover, Type B	1	EA	650.00	650.00	400.00	400.00	580.00	580.00	600.00	600.00
22	Pavement Panel Replacement	4,308	SY	40.00	172,320.00	45.20	194,721.60	37.00	159,396.00	55.00	236,940.00
23	Longitudinal Joint Repair	3,780	LF	14.00	52,920.00	29.00	109,620.00	38.65	146,097.00	18.50	69,930.00
24	Transverse Joint Repair	3,825	LF	16.00	61,200.00	32.00	122,400.00	38.65	147,836.25	19.00	72,675.00
25	Resawing and Sealing Pavement Joints and Cracks, Modified	15,495	LF	2.00	30,990.00	1.75	27,116.25	1.15	17,819.25	2.30	35,638.50
26	Restoration	1	LS	2,000.00	2,000.00	5,000.00	5,000.00	4,500.00	4,500.00	4,500.00	4,500.00
27	Inspection Crew Days (\$640/day)	*	DAY	43	27,520.00	50	32,000.00	54	34,560.00	50	32,000.00
<b>TOTAL:</b>					<b>\$566,686.31</b>		<b>\$693,859.15</b>		<b>\$705,622.70</b>		<b>\$794,905.70</b>

Additional Bids Received: C&D Hughes \$838,759.00  
Montes Contracting \$877,495.75

\* NOTE: Number of Construction Observation Days bid by contractor, entered in Unit Price column here for bid tabulation purposes



No errors in bid line items or totals. As-read amount equals verified amount for all bidders and all items.

**BID**  
for  
**2014 NEIGHBORHOOD ROAD PROGRAM - CONCRETE**

Bid of           *FIORE ENTERPRISES, LLC*           hereinafter called Bidder, organized and existing under the laws of or a resident of the State of Michigan, doing business as           *LIMITED LIABILITY Company*          .\*

\* Insert as applicable: "a corporation", "a partnership" or "an individual".

TO THE CITY OF NOVI, MICHIGAN, hereinafter called OWNER:

The undersigned as Bidder hereby declares: that this Bid is made in good faith without fraud or collusion with any person or persons bidding on the same Contract; that the Bidder has read and examined the Advertisement for Bids, Instructions to Bidders, Bid, General Conditions, Supplementary Conditions, Agreement, Forms of Bond, Specifications and Drawings, as prepared by the ENGINEER, and understands all of the same; that the Bidder of its representative has made personal investigation at the site and has become fully familiar with regard to the conditions to be met in the execution of this Contract, and the undersigned proposes to furnish all labor, materials, tools, power, transportation, and construction equipment necessary for the construction of the Project and performing related work in full accordance with the aforesaid Contract Documents, including any and all Addenda officially issued, their receipt of which is hereby acknowledged:

Addendum No.	Addendum Date
_____	_____
_____	_____

**The Contract will be awarded to the lowest responsive, responsible Bidder based on the unit prices for all Work specified.**

The Bidder agrees to complete the Project for the following unit prices:

**2014 NEIGHBORHOOD ROADS - CONCRETE**

Item No.	Ref Spec	Item Description	Qty	Unit	Unit Price (\$)	Total Price (\$)
1	30.10	Bonds, Insurance and Mobilization (5% Max)	1	LS	<i>31,000.<sup>00</sup></i>	<i>31,000.<sup>00</sup></i>
2	30.11	Pre-Construction Audio Video	1	LS	<i>1,320.<sup>00</sup></i>	<i>1,320.<sup>00</sup></i>
3	30.12	Soil Erosion Control Measures	1	LS	<i>3,500.<sup>00</sup></i>	<i>3,500.<sup>00</sup></i>
4	30.13	Maintaining Traffic	1	LS	<i>7,600.<sup>00</sup></i>	<i>7,600.<sup>00</sup></i>
5	30.14	Remove Sidewalk	3615	SF	<i>1.00</i>	<i>3,615.<sup>00</sup></i>
6	30.15	Driveway, Rem	178	SY	<i>9.00</i>	<i>1,602.<sup>00</sup></i>



Item No.	Ref Spec	Item Description	Qty	Unit	Unit Price (\$)	Total Price (\$)
7	30.16	Pavement Repair, Rem, Modified	4308	SY	13.50	58,158. <sup>00</sup>
8	30.17	Remove Concrete Curb and Gutter	230	LF	12.50	2,875. <sup>00</sup>
9	30.18	Subgrade Undercut (As Needed)	500	CY	32.00	16,000. <sup>00</sup>
10	M302	Aggregate Base, 6 inch	318	SY	9.75	3,100. <sup>00</sup>
11	30.19	Underdrain, 6 Inch, w/Geotextile Wrap	1520	LF	11.50	17,480. <sup>00</sup>
12	M801	Driveway, Nonreinf Conc, 6 inch	178	SY	41.10	7,315. <sup>80</sup>
13	30.20	Concrete Curb and Gutter, Modified	230	LF	25.00	5,750. <sup>00</sup>
14	M803	Sidewalk, Conc, 4 Inch	1825	SF	3.50	6,387. <sup>50</sup>
15	30.21	ADA Ramp, Conc, 6 Inch	1655	SF	4.50	7,447. <sup>50</sup>
16	30.22	ADA Detectable Warning Plate	120	SF	40.00	4,800. <sup>00</sup>
17	30.23	Str Rehab Type 1: Point-Up Structure	1	EA	450.00	450. <sup>00</sup>
18	30.24	Str Rehab Type 2: Structure Cover Adjust	17	EA	550.00	9,350. <sup>00</sup>
19	30.25	Str Rehab Type 3: Reconstruct Structure	6	EA	675.00	4,050. <sup>00</sup>
20	30.26	Dr Structure Cover, Type A	24	EA	450.00	10,800. <sup>00</sup>
21	30.26	Dr Structure Cover, Type B	1	EA	400.00	400. <sup>00</sup>
22	30.27	Pavement Panel Replacement	4308	SY	45.20	194,721. <sup>60</sup>
23	30.28	Longitudinal Joint Repair	3780	LF	29.00	109,620. <sup>00</sup>
24	30.28	Transverse Joint Repair	3825	LF	32.00	122,400. <sup>00</sup>
25	30.29	Resawing and Sealing Pavement Joints and Cracks, Modified	15495	LF	1.75	27,116. <sup>25</sup>
26	30.31	Restoration	1	LS	5000.00	5,000. <sup>00</sup>
27	30.30	Inspection Crew Days	50	DAY	\$640.00	32,000. <sup>00</sup>
<b>TOTAL BID PRICE:</b>						<b>\$693,859.15</b>

If the foregoing Bid shall be accepted by the OWNER, the undersigned agrees to enter into the attached form of Agreement within ten (10) days after receiving notice of such acceptance, will furnish the



OWNER satisfactory bonds and certificates of insurance coverage, and will complete the Project, at the price and within the time stated in this Bid.

The undersigned further agrees that if the foregoing Bid shall be accepted, work will commence immediately after the Contract has been awarded, the Agreement executed, and a Notice to Proceed received. **The undersigned shall complete the Work to Substantial Completion within 60 calendar days, and to Final Completion, including restoration and all punch list items, within 75 calendar days.** Substantial Completion shall be met when all roadway travel lanes are open, with no restrictions to normal traffic operations. Final Completion shall be met when all restoration items and punch-list work items have been completed.

The undersigned attaches hereto its Bid security, as required by the Advertisement for Bids and Instructions to Bidders. The undersigned agrees that in case it shall fail to fulfill its obligations under the foregoing Bid, and/or shall fail to furnish bonds, as specified, the OWNER may, at its option determine that the undersigned has abandoned its rights and interests in such Contract and that its Bid security accompanying its Bid; has been forfeited to the said OWNER, but otherwise the Bid security shall be returned to the undersigned upon the execution of the Contract and the acceptance of the bonds.

The undersigned also agrees that for each and every calendar day that he may be in default of Substantial Completion of the Work, within the time specified in this Bid, the OWNER will suffer a damage of **six-hundred dollars (\$600.00)** per day, and said OWNER shall be compensated therefore at the rate as liquidated damages in accordance with the Agreement.





In submitting this Bid, it is understood that the right is reserved by the OWNER to accept any bid, to reject any or all Bids, and to waive irregularities in bidding in the interest of the OWNER.

SUBMITTED on June 3, 2014  
Date\*

3411 W. Fort St.  
Street\*

Detroit, MI 48216  
City, State, ZIP\*

313-962-0400  
Telephone Number\*

313-962-0404  
Facsimile Number\*

tom@fiorelle.com - Estimating  
E-Mail Address\*  
Sandy@fiorelle.com - Accounting

BY: Fiore Enterprises LLC  
Name of Bidder\*

X   
Signature

Philip A. Sakalian, General Manager  
Name and Title of Signatory\*

\*Typed or printed in ink.



### BIDDER'S QUALIFICATION AND EXPERIENCE STATEMENT

The OWNER will require supporting evidence regarding Bidder's Qualifications and competency. The Bidder will be required to furnish all of the applicable information listed below, which must be submitted with the sealed Bid at the time of Bid Opening. The Qualifications and Experience Statement must be typewritten or neatly handwritten, and signed in ink. **IF THIS INFORMATION IS NOT SUBMITTED WITH THE SEALED BID AT THE TIME OF BID, THE BID WILL BE CONSIDERED INCOMPLETE.**

#### QUALIFICATIONS AND EXPERIENCE STATEMENT

The undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

Submitted to: CITY OF NOVI

Submitted by: Fiore Enterprises, LLC

Name: Philip A. Sakalian

Address: 3411 W. Fort St

City, State, ZIP Detroit, Michigan 48216

Telephone Number: 313-962-0400 Fax Number: 313-962-0404

Principal Office: 3411 W. Fort St. Detroit Mich 48216

Corporation: /

Joint Venture: /

Partnership: /

\*Other: LLC

Individual: /

Name of Project: 2014 NEIGHBORHOD ROAD PROGRAM - CONCRETE

#### Major Types of Work in this Project

Indicate the firm by name (your firm or subcontractors) who will be providing work in the following major areas of work on this project. References should be selected based on the major types of work listed.

Grading / General work: Fiore

Concrete Pavt Repairs: Fiore

Drainage Structure Rehabilitation: Fiore



Experience Statements with references will be solicited from the selected Contractor or subcontractors performing any of the major types of work listed. References may be submitted with this bid or when requested.

*Attached references*





**Organization**

How many years has your organization been in business as a CONTRACTOR? 4 yrs

How many years has your organization been in business under its present business name? 4 yrs

Under what other business names has your organization operated?

None

If your organization is a corporation, answer the following:

Date of Incorporation: \_\_\_\_\_

State of Incorporation: \_\_\_\_\_

President's Name: \_\_\_\_\_

Vice President's Name: \_\_\_\_\_

Secretary's Name: \_\_\_\_\_

Treasurer's Name: \_\_\_\_\_

LLC, Michigan

If your organization is a partnership, answer the following:

Date of Organization: 2/3/2010

Type of Partnership: \_\_\_\_\_

Names of General Partners: Managing Member: Gasper Fiore

If your organization is individually owned, answer the following:

Date of Organization: \_\_\_\_\_

Name of OWNER: \_\_\_\_\_

If the form of your organization is other than those listed above, describe it and name the principals:



**Licensing**

List jurisdictional and trade categories in which your organization is legally qualified to do business (including relevant MDOT prequalifications), and indicate registration or license numbers, if applicable:

State of Michigan D3893A  
MDOT Prequalification # 06903

List jurisdiction in which your organization's partnership or trade name is filed:

State of Michigan

**Experience**

List the categories of work that your organization normally performs with its own forces:

Excavation, pvt patching & rehabilitation,  
paving, underground utilities and all  
related work.

On a separate sheet, list major construction projects your organization has *In progress*. List the name of project, owner, architect/engineer, contract amount, percent complete, and scheduled completion date.

On a separate sheet, list major construction projects your organization *has completed* in the past five (5) years. List the name of the project, owner, architect/engineer, contract amount, role (prime/sub), date of completion, and percentage of the cost of the work performed with your own forces.

On a separate sheet, list the construction experience and present commitments of the key individuals of your organization who would be employed in the Work.

See attachments

**Claims and Suits**

If the answer to any of the questions below is yes, please attach details.

Has your organizations ever failed to complete any work awarded to it? NO

Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or officers? NO



**References**

Entity	Contact Name	Phone
<i>Trade References</i>		
1. Terry Sweeney	Karen Hawkins	248-374-1111
2. Superior Materials	Sup Baiardi	888-988-4400
3. HD Supply	Kathy Anderson	952-893-9130 X201
<i>Bank References</i>		
1. PNC Bank	Paola Ayala	313-297-6883
2.		
3.		
<i>Surety</i>		
RLI Surety	Gus Zervos Agent	248-355-4411

Name of Bonding Company: RLI Zervos Group  
 Name of Bonding Agent: Gus Zervos, Zervos Group, Inc  
 Address of Bonding Agent: 24724 Farmbrook Rd,  
Southfield, Mi 48037

SUBMITTED on June 3, 2014  
Date\*

BY: Flore Enterprises, LLC  
Name of Bidder\*

*[Signature]*  
Signature  
Philip A. Sakalan, General Manager  
Name and Title of Signatory

\*Typed or printed in ink.

Philip A. Sakalan being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 3rd day of June 2014

Notary Public: Sandra F. Mulvihill, Sandra F. Mulvihill

My Commission Expires: 8-27-2020

Oakland County, Michigan  
Acting In: Wayne County, Michigan





**FIORE ENTERPRISES, LLC**

**Various Projects Completed References and Current Work**

City of Novi - Bid Due June 4, 2014

FIORE PROJECT NUMBER	PROJECT INFORMATION	OWNER JOB #	PROJECT START DATE	COMPLETION DATE	FIORE BASE CONTRACT VALUE	FINAL CONTRACT VALUE/STATUS	PRIME CONTRACTOR/ PROJECT OWNER/ENGINEER CONTACT INFORMATION
13-01	Fiore Enterprises, LLC/MDOT East Walton Blvd. from Baldwin to Joslyn City of Pontiac - County of Oakland  Concrete Pavement Repairs, curb, gutter, sidewalk and ramps	63459-116956 MDOT Item # 1303-015	May-13	June-13	\$ 499,490.12	\$ 562,577.06 100% Complete	Michigan Department of Transportation City of Pontiac Engineering Department 47450 Woodward Avenue Pontiac, MI 48342  email: jbalint@pontiac.mi.us Phone: 248-758-3615/Fax: 248-758-3750 Managing Eng. Office: Kevin Surhigh, Hubbell, Roth and Clark, Inc., P.O. Box 824, Bloomfield Hills, MI 48303-0824 Cell #: 248-535-3370
13-02	FIORE ENTERPRISES, LLC/CITY OF GROSSE POINTE WOODS  2013 CONCRETE PAVEMENT REPAIR PROGRAM- Macomb County Remove & Replace 4" Concrete Sidewalks, 6" Concrete Walks and Drive Approaches, 8" Concrete Ramps, 8" Concrete Pavement & Structure Adjusts	AEW # 0160-0353	May-13	June-13	\$ 220,651.25	\$ 215,706.82 100% Complete	City of Grosse Pointe Woods 20025 Mack Plaza, Grosse Pointe Woods, MI 48236-2397  Anderson, Eckstein & Westrick, Inc. 51301 Schoenherr Road Shelby Township, MI 48315 Frank Varicalli - Phone: 586-726-1234
13-03	Ajax Paving Industries/MDOT Oakland County Airport Terminal Apron Rehabilitation City of Waterford/Pontiac - County of Oakland 12" Nonreinforced Portland Cement Concrete Pavement	631111-117248-2 MDOT Item # 1307-031	September-13	November-13	\$ 78,917.55	\$ 75,767.55 100% Complete	Ajax Paving Industries, Inc. P.O. Box 7058 Troy, MI 48007 Phone: 248-244-3300 Project Manager: Paul Graney, . Cell: 248-388-5622, E-mail: pgraney@ajaxpaving.com  Michigan Department of Transportation Prein & Newhof GR-John Stroo Phone: 616-364-8491
13-09	Fiore Enterprises, LLC/City of Warren Roan Ave. Pavement Reconstruction- Ten Mile Road to Afton Drive - Macomb County Remove and Replace 7" Concrete Pavement, 6" Sidewalk or Approach and Install 4" Sidewalk, 8" Sidewalk Ramp, Ada	P-13-564/ITB-W-8673	July-13	August-13	\$ 232,797.30	100% Complete	City of Warren Engineering Division  One City Square, Suite 300 Warren, MI 48093-2390 Justin Reynolds - Phone: 586-759-9300
13-10	Fiore Enterprises, LLC/City of Wayne 2013 CDBG Pavement and Sidewalk Replacement Project City of Wayne - County of Wayne  Remove and Replace 4 & 6" Sidewalk, and 8" Concrete Pavement		June-13	July-13	\$ 87,700.10	\$ 87,228.40 100% Complete	City of Wayne, MI 3355 S. Wayne Road Wayne, MI 48184 Ramzi El-Gharib 734-728-9100 Phone:

**FIORE ENTERPRISES, LLC**

**Various Projects Completed References and Current Work**

City of Novi - Bid Due June 4, 2014

FIORE PROJECT NUMBER	PROJECT INFORMATION	OWNER JOB #	PROJECT START DATE	COMPLETION DATE	FIORE BASE CONTRACT VALUE	FINAL CONTRACT VALUE/STATUS	PRIME CONTRACTOR/ PROJECT OWNER/ENGINEER CONTACT INFORMATION
13-13	Fiore Enterprises, LLC Helro Drive Pavement Reconstruction S.A.D City of Fraser, Macomb County Pavement Removal, 10" Concrete Pavement w/Integral Curb, Nonreinf., 8" Nonreinf. Concrete Driveway	AEW # 0190-0336	July-13	August-13	\$ 115,073.53	\$ 112,736.40 100% Complete	City of Fraser 33000 Garfield Road Fraser, MI 489026  Anderson, Eckstein & Westrick, Inc. 51301 Schoenherr Road Shelby Township, MI 48315 Frank Varicalli - Phone: 586-726-1234
13-14	Fiore Enterprises, LLC/MDOT NB I-75 North of Northline Road Wayne County Adjust Collapsed Electric Hand Hole in Median Shoulder	Maintenance Contract	July-13	July-13	\$ 2,415.00	\$ 2,415.00 100% Complete	Michigan Department of Transportation MDOT Taylor TSC - Mike Gorman Phone: 313-218-3622
13-15	Cadillac Asphalt, LLC/MDOT I-94 from M-14 Easterly to Carpenter Road City of Ypsi/Ann Arbor - County of Washtenaw Clearing, Excavation, Erosion Control, Subbase CIP, Aggregate Base, Culvert, Drainage Structure and Underdrain Work And Structure Covers	81062-118953 MDOT Item # 1306-602	July-13		\$ 301,052.50	100% Complete	Cadillac Asphalt, LLC 2575 Haggerty Road Suite 100 Canton, MI 48188 Project Manager: Kyle Toteff Phone: 734-397-2050 Michigan Department of Transportation MDOT Brighton TSC-Jim Daavetila Phone: 810-227-4681/Fax: 810-227-7929
13-17	Fiore Enterprises, LLC/City of Wayne 2013 Concrete Removal and Replacement Project City of Wayne - County of Wayne Remove and Replace 4 & 6" Sidewalk/Drive Approach and 8" & 9" Concrete Pavement		July-13	August-13	\$ 233,251.50	100% Complete	City of Wayne, MI 3355 S. Wayne Road Wayne, MI 48184 Ramzi El-Gharib Phone: 734-728-9100
13-18	Fiore Enterprises, LLC/MDOT NB I-75 from the I-75/M-125 connector northerly to I-275 in the City of Monroe, Monroe County City of Monroe, County of Monroe 17.78 Miles of Concrete Pavement Repair	58151-61301 MDOT Item # 1307-060	August-13		\$ 424,118.47	\$ 543,808.41 100% Complete	Michigan Department of Transportation MDOT Brighton TSC-Jim Daavetila Phone: 810-227-4681
13-19	Fiore Enterprises, LLC/MDOT Various Locations-Wayne County .76 miles of Concrete Pavement Repairs	82900-M71381 MDOT Item # 1307-064	September-13	2014	\$ 500,979.66		Michigan Department of Transportation MDOT Taylor TSC-John Sanford Phone: 313-375-2408

**FIORE ENTERPRISES, LLC**

**Various Projects Completed References and Current Work**

City of Novi - Bid Due June 4, 2014

FIORE PROJECT NUMBER	PROJECT INFORMATION	OWNER JOB #	PROJECT START DATE	COMPLETION DATE	FIORE BASE CONTRACT VALUE	FINAL CONTRACT VALUE/STATUS	PRIME CONTRACTOR/ PROJECT OWNER/ENGINEER CONTACT INFORMATION
13-32	FIORE ENTERPRISES, LLC/CITY OF GROSSE POINTE	AEW # 0155-0121	September-13	November-13	\$ 266,077.75	\$ 265,455.75	City of Grosse Pointe
	Goethe Street Pavement Reconstruction-Fisher Road to Washington Blvd./Inter. Of Goethe St. and Lincoln Road-Macomb County Road Reconstruction and Related Work					100% Complete	17147 Maumee Avenue, Grosse Pointe, MI 48315
							Anderson, Eckstein & Westrick, Inc. 51301 Schoenherr Road Shelby Township, MI 48315 Patrick Phelan - Phone: 586-726-1234
13-33	Fiore Enterprises, LLC/City of Warren	W-13-571/ITB-W-8679	September-13	December-13	\$ 334,615.00		City of Warren Engineering Division One City Square, Suite 300, Warren, MI 48093-2390
	2013 Water Division Concrete, Manhole, and Sod Repairs #2 (Various Locations) Remove and Replace 6-12" Concrete Pavement, Curb and Gutter, 4-8" Sidewalk, Manhole Repairs/Rebuilds and Related Work					100% Complete	Art Sohlin - Phone: 586-759-9300
13-34	Fiore Enterprises, LLC/City of Ecorse	ECO 2000-01T	September-13	December-13	\$ 227,577.50	\$ 319,262.55	City of Ecorse, MI
	2013 Street Improvements-Sunnyside & Salliotte Ave. Remove & Replace Asphalt Pvt. On Sunnyside Concrete Panel Remove & Replacement on Sailliotte Ave.					100% Complete	3969 West Jefferson, Ecorse, MI 48229, Phone: 313-386-2520 Wade Trim & Associates 25151 Northline Road, Taylor, MI 48180 Shawn Keough: (734) 947-9700
13-42	Fiore Enterprises, LLC/City of Warren	WWTP-13-03/ITB-W-8838	October-13	December-13	\$ 139,642.60		City of Warren Engineering Division One City Square, Suite 300, Warren, MI 48093-2390
	Waste Water Treatment Plant-Roadway Rehab-Sand Filter Building to Blower Building  Concrete Removal, Concrete with Asphalt Cap Removal, Excavation, Installation of CC Base, Concrete Patching and Paving and Restoration					100% Complete	Todd S. Schaedig - Phone: 586-759-9300
14-01	Fiore Enterprises, LLC/MDOT	82457-121436	April-14		\$ 695,975.10		Michigan Department of Transportation Wayne County DPS-Martin Winengar Phone: 734-595-6505
	Northline Road from Inkster to West of Toldeo Road Cities of Taylor and Southgate-Wayne County Concrete Pavement Repair, Joint & Crack Sealing, Curb Patching, Sidewalk and Ramps	MDOT Item # 1311-007					
14-03	Fiore Enterprises, LLC/MDOT	63459-119507	April-14		\$ 512,673.86		Michigan Department of Transportation OHM Engineers-Tim Juidici Phone:
	Squirrel Court from Auburn Road northerly to Squirrel Road City of Auburn Hills-Oakland County Pavement Removal, Concrete Curb, Gutter & Sidewalk, Hot Mix Asphalt, Cold Milling and Resurfacing, Drainage and Streetscaping	MDOT Item # 1312-028					
14-04	Ajax Paving Industries, Inc./MDOT	58171-120316	May-14		\$ 212,106.80		Ajax Paving Industries, Inc.



**FIORE ENTERPRISES, LLC**

**Various Projects Completed References and Current Work**

City of Novi - Bid Due June 4, 2014

FIGORE PROJECT NUMBER	PROJECT INFORMATION	OWNER JOB #	PROJECT START DATE	COMPLETION DATE	FIGORE BASE CONTRACT VALUE	FINAL CONTRACT VALUE/STATUS	PRIME CONTRACTOR/ PROJECT OWNER/ENGINEER CONTACT INFORMATION
	I-275 from I-75 Northerly to South of Monroe/WC Line County of Wayne	MDOT Item # 1312-046					P.O. Box 7058 Troy, MI 48007 Phone: 248-388-5623 Project Manager: Mike Podsiad- mposiad@ajaxpaving.com  Michigan Department of Transportation MDOT Brighton TSC-Jim Daavettila Phone: 810-227-4681
14-06	Walter Toebe Construction Co./MDOT Joslyn Road from Collier Road N to N of Pacific Road City of Auburn Hills, County of Oakland	63459-119633-2 Item # 1401 030	May-14		\$ 351,818.81		Walter Toebe Construction 28990 Wixom Rd., P.O. Box 930129 Wixom, MI 48393 Phone: 248-349-7500 Project Manager: Bob Jones  Michigan Department of Transportation Oakland County Road Commission-Jerry Jehle Phone: 248-858-4863

**FIORE ENTERPRISES, LLC**

**KEY EMPLOYEES**

<u>INDIVIDUAL'S NAME</u>	<u>TITLE</u>	<u>YEARS OF EXPERIENCE</u>
Philip Sakalian	Operations Manager	32
Joseph Sakalian	Superintendent	35
Leo Sakalian	Superintendent	30
Tom Wall	Estimator/Project Manager	35
Jose Sanchez	Superintendent	25
Gerald Zettel	Mechanic	25
Ed Phetteplace	Foreman	30
Others - 30+ Field Staff	Operators, Laborers, Finishers	25
Sandy Mulvihill	Accounting/Payroll Manager	27
Mary Peterson	Contract Administrator	25