



CITY of NOVI CITY COUNCIL

Agenda Item F
August 13, 2018

SUBJECT: Approval to purchase four (4) 2019 Ford Escapes from Signature Ford, through the Macomb County Cooperative Purchasing Contract, in the amount of \$91,380.00.

SUBMITTING DEPARTMENT: Department of Public Works, Fleet Asset Division
Department of Public Works, Engineering Division
Integrated Solutions

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	\$ 22,845.00 101-205.00-983.006 \$ 22,845.00 101-265.00-983.007 \$ 22,845.00 101-442.10-983.016 <u>\$ 22,845.00 101-442.10-983.017</u> \$ 91,380.00 Total
AMOUNT BUDGETED	\$23,000 101-205.00-983.006 \$23,000 101-265.00-983.007 \$24,000 101-442.10-983.016 <u>\$24,000 101-442.10-983.017</u> \$94,000 Total
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-205.00-983.006 Pooled Vehicle (replace #103, 2005 Jeep) 101-265.00-983.007 Pooled Vehicle (replace #116, 2005 Jeep) 101-442.10-983.016 Pooled Vehicle (replace #629; 2005 Jeep) 101-442.10-983.017 Pooled Vehicle (replace #631; 2007 Jeep)

BACKGROUND INFORMATION:

The new 2019 Escapes will replace four of the oldest and least reliable department-assigned pool vehicles.

- Vehicle #103 is a 2005 Jeep Liberty with 40,928 miles.
- Vehicle #116 is a 2005 Jeep Liberty with 54,905 miles.
- Vehicle #629 is a 2005 Jeep Liberty with 51,694 miles.
- Vehicle #631 is a 2007 Jeep Liberty with 38,372 miles.

The vehicles are currently in working condition, but replacing them now eliminates increased maintenance costs due to undercarriage rusting and age. The replacement pool vehicles are more fuel-efficient (Eco-Boost engines) and have updated safety technology, which reduces operating costs.

RECOMMENDED ACTION: Approval to purchase four (4) 2019 Ford Escapes from Signature Ford, through the Macomb County Cooperative Purchasing Contract, in the amount of \$91,380.00.



FINANCE DEPARTMENT PURCHASING DIVISION

10 N. MAIN ST., 13TH Floor, Mount Clemens, Michigan 48043
Phone: (586) 469-5255 Fax: 586-469-6612
www.MacombCountyMi.gov/Purchasing

Peter Provenzano, CPA
Finance Director

Polly A. Helzer
Purchasing Manager

TO: All Michigan State and Local Government Agencies

FROM: Tammy Goike
Fleet Manager – Macomb County

DATE: March 7, 2018

SUBJECT : Macomb County Cooperative Bid # 71-15, 04/17, & 53-17 Vehicle Award

Signature Ford-Lincoln has been awarded the contract on all Ford vehicles listed below for Macomb County Bid # 71-15, through the 2018/2019 Model Year.

- Taurus
- Escape
- Focus
- Flex
- Explorer
- Expedition
- Fusion and Fusion Hybrid
- Police Interceptor Sedan and Utility
- Police F150 and Hybrid Responder
- Transit Van and Wagon 150-350
- Transit Connect Van and Wagon
- E350/E450 Cutaway Chassis
- F150, F250, F350 SRW and F350 DRW Pickups
- F350 SRW, F350 DRW, F450 DRW and F550 DRW Chassis Cabs

If you have any questions, please feel free to call (586) 791-3117. Thank you for participating in this year's vehicle bid process.



July 18, 2018

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2019 Vehicle State of Michigan Contract# 071B1300009 and Macomb County Contract# 71-15 Bid:

(4) 2019 Ford Escape SE 4x4 in White	\$22,845.00 ea
Total Delivered Price	\$91,380.00

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2019 Ford Escape FWD and 4WD Major Standard Equipment

MECHANICAL

- Electric-Assist Parking Brake
- Engine – 2.5L i-VCT
- Four-Wheel Disc Brakes with Anti-Lock Brake System(ABS)
- Transmission – 6-Speed Automatic with SelectShift®

Capability

EXTERIOR

- Active Grille Shutters
- Beltline Molding – Black
- Bumpers/Fascia – Body-Color Upper/Molded-in-Color Lower
- Easy Fuel® Capless Fuel-Filler
- Front Fender – Chrome/Black
- LED Taillamps
- Manual Liftgate
- Molded-in-Color – Black
- Door Handles
- Grille – Upper and Lower
- Rocker Panel
- Sideview Mirror Caps
- Skid Plates – Front and Rear
- Tires 235/55R17 Low-Rolling-Resistance All-Season (A/S)

BSW with Mini Spare Tire

- Wheels
- 17" Steel with Sparkle Silver-Painted Covers
- Mini Space-Saver
- Wheel Lug Nut Wrench and Jack
- Windshield Wipers
- Front – Variable-Intermittent
- Rear – Intermittent

INTERIOR/COMFORT

- Center Console
- Armrest
- Cup Holders – two (2)
- Media Bins – two (2); in front of and in center of the Console.
- Climate Control
- Manual Single Zone
- Cabin Particulate Air Filter
- Driver's Side Footrest
- Floor Mats – Carpeted Front and Rear
- Glove Compartment Light
- Grab Handles – Driver and Front Passenger. Second Row includes Coat Hooks.
- Instrument Panel Cluster
- EcoMode
- Ice Blue® Lighting
- Message Center
- Outside Temperature Display
- Trip Computer
- Lighting
- Dome Lights, Front and Rear Center, with Theatre Dimming
- Front Map Lights
- Illuminated Entry System
- Rear Cargo Area Light
- Overhead Console with Sunglasses Storage
- Powerpoints – four (4) – Front of Center Console, Inside Center Console, Rear of Center Console and Cargo Area
- Seats Cloth, Five Passenger Seating, 6-Way Manual Driver Seat (Fore/Aft, Up/Down, Recline), 4-Way Manual Front Passenger Seat (Fore/Aft, Recline), 2nd Row – 60/40 Fold-Flat Split Bench, Passenger Seat Back Map Pocket, and Rear Seat Recline
- Steering Wheel
- Cruise Control

- Manual Tilt/Telescoping Steering Column
- Redundant Audio Controls
- Urethane
- Swing Bin Glove Box
- Visor Vanity Mirrors (Driver and Front-Passenger)
- Windows, Power – Front One-Touch-Down Feature

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags, Dual-Stage Front, Driver Knee, Front-Seat Mounted Side-Impact and Safety Canopy® System
- Belt-Minder® (Driver and Front-Passenger)
- Cargo Tie-Down Hooks – four (4)
- Center High-Mounted Stop Lamp (CHMSL)
- Child-Safety Rear Door Locks
- Configurable Daytime Running Lamps (DRL)
- Curve Control
- Day/Night Rearview Mirror
- Electronic Traction Control
- Front-Passenger Sensing System
- Head Restraints
- Four-Way Manual Adjustable Front Head Restraints
- Two-Way Manual Adjustable 2nd Row Head Restraints (Left and Right; Center Head Restraint is fixed position.)
- Headlamps – Halogen Reflector
- LATCH (Lower Anchors and Tether Anchors for Children)
- Mirrors, Sideview – Power Glass with Integrated Blind Spot Mirrors
- MyKey®
- Personal Safety System™
- Power Automatic Locking Doors
- Rear View Camera
- Rear-Window Defroster
- Safety Belts, Center Rear-Seat Shoulder, Front-Seat Pretensioners, Height Adjustable Retractable, and Three-Point on all five (5) Seating Positions
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)
- Torque Vectoring Control

DRIVER ASSIST TECHNOLOGY

- Headlamps – Autolamp (Automatic On/Off) with Headlamp Courtesy Delay
- SYNC®
- Enhanced Voice Recognition Communication and Entertainment System
- 911 Assist®
- 4.2" LCD Screen in Center Stack
- AppLink™
- Smart Charging USB port – one (1)

FUNCTIONAL

- Audio
- AM/FM/Single-CD/MP3
- Six (6) Speakers
- Speed Compensated Volume
- Battery Saver
- Brake Assist
- Compass
- Electric Power-Assisted Steering (EPAS)
- Front and Rear Stabilizer Bars
- Provisions for Roof Rack Mounting – Blanking Plugs
- Remote Keyless-Entry System – Key with Integrated Key FOB
- Transmission Oil Cooler
- Variable-Assist Rack-and-Pinion Steer

<input type="checkbox"/> Base Price FWD Escape SE, 1.5L Eco Boost Engine, U0G/200A/17F	\$21,895.00
<input checked="" type="checkbox"/> Base Price 4-Wheel Drive SE, 1.5L Eco Boost Engine, U9G/200AF	\$22,845.00

SE Contains All S Equipment Plus:

MECHANICAL

- Engine – 1.5L EcoBoost® with Auto Start-Stop Technology

EXTERIOR

- Beltline Molding – Bright
- Body-Colored Door Handles
- Dual Chrome Exhaust
- Fog Lamps
- Privacy Glass – 2nd Row Side and Liftgate
- Skid Plates – Molded-in-Color Silver, Front and Rear
- Tires
- 235/55R17 Low-Rolling-Resistance All-Season BSW

- Upper Grille – Painted Silver Bars and Plinth with Chrome Bar Insert and Chrome Surround

- Wheels – 17" Sparkle Silver-Painted Aluminum

DRIVER ASSIST TECHNOLOGY

- FordPass™ Connect
- Remotely start, lock and unlock vehicle1
- Schedule specific times to remotely start vehicle1
- Locate parked vehicle1
- Check vehicle status1
- Wi-Fi® hotspot connects up to 10 devices2
- SYNC® 3
- Enhanced Voice Recognition Communications and Entertainment System
- 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
- AppLink®
- 911 Assist®

- Apple CarPlay™ and Android Auto™ Compatibility
- Smart-Charging USB Ports – two (2)

INTERIOR/COMFORT

- Acoustic-Laminate Front Row Side Windows
- Dual-Zone Electronic Automatic Temperature Control (DEATC) with Rear Air Duct
- Illuminated Visor Vanity Mirrors (Driver and Front-Passenger)
- Seats

- Unique Cloth

- Heated Front Row

- 10-Way Power Driver Seat with Power Lumbar

- Driver's Seat Back Map Pocket

- Rear Center Armrest

- Sliding Sun Visors with Illuminated Vanity Mirrors

- Storage – Second Row: Drivers Seat Back Map Pocket

FUNCTIONAL

- SecuriCode™ Keyless-Entry Keypad

- SiriusXM® Radio

- Intelligent Access with Push-Button Start

- Keyless-Keysets – Passive Keys, Two (2)

- Remote Start System

SAFETY/SECURITY

- Mirrors, Sideview – Power Glass with Integrated Blind Spot Mirrors and Gloss Body-Color Caps

- Perimeter Alarm

Optional equipment	Order Code	Price
<input type="checkbox"/> 2.0L Eco Boost Engine w/SelectShift Automatic Trans.	999	1335.00
<input type="checkbox"/> Ford Safe and Smart Package	66T/17G	1295.00
<ul style="list-style-type: none"> ● Adaptive Cruise Control & Forward Collision Warning with Brake Support ● Auto-Dimming Rear View Mirror ● Auto High Beam-Headlamps ● BLIS® (Blind Spot Information System) with Cross-Traffic Alert ● Lane-Keeping System Includes Lane-Keeping Alert, Lane-Keeping Aid and Driver Alert System ● Rain-Sensing Wipers (Front Only) ● Windshield Wiper De-Icer 		
<input type="checkbox"/> 2.0L Eco Boost Engine Class II Trailer Tow Package	536	495.00
<input type="checkbox"/> Roof Cross Bars	61X	145.00
<input type="checkbox"/> Reverse Sensing System	60S	245.00
<input type="checkbox"/> Power Panorama Roof	43M	995.00
<input type="checkbox"/> Tonneau Cover	85T	135.00
<input type="checkbox"/> Daytime Running Lights	942	45.00
<input type="checkbox"/> Engine Block Heater	41H	35.00
<input type="checkbox"/> All Weather Floor Mats	50C	125.00
<input type="checkbox"/> Cargo Area Protector	50Q	90.00
<input type="checkbox"/> Smokers Package	94B	95.00
<input type="checkbox"/> Remote Start	63D	535.00
<input type="checkbox"/> Splash Guards	63S	210.00

Color and Trim Availability on SE Trim Only

<u>Exterior Colors</u>		<u>Interior Colors</u>	
		<u>Charcoal Black (KB)</u>	<u>Medium Light Stone(KL)</u>
Agate Black	[UM]	[]	[]
Magnetic Metallic	[J7]	[]	[]
Ingot Silver Metallic	[UX]	[]	[]
Oxford White	[YZ]	[x]	[]
Lightning Blue Metallic	[N6]	[]	[]
Baltic Sea Green Metallic	[BG]	[]	[]
Sedona Orange Metallic	[BP]	[]	[]
Ruby Red (Extra Cost \$395.00)	[RR]	[]	[]
White Platinum (Extra Cost \$595.00)	[UG]	[]	[]