



CITY of NOVI CITY COUNCIL

**Agenda Item D
October 8, 2012**

SUBJECT: Approval to purchase one (1) Chevrolet Equinox vehicle from Garber Chevrolet for the amount of \$20,574.00 based on State of Michigan MiDeal pricing.

SUBMITTING DEPARTMENT: Community Development *WMS*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$20,574.00
AMOUNT BUDGETED	\$25,000.00
APPROPRIATION REQUIRED	None
LINE ITEM NUMBER	101-371.00-983.000

BACKGROUND INFORMATION: The City Council approved purchase of a new Dodge Nitro (twin of the Jeep Liberty) in the 2012-2013 budget to replace a 2005 Jeep Liberty for use by city staff. Production of the Liberty model ceased with the end of the past model year resulting in this request for an alternative but similar light duty 4wd vehicle.

Other light duty vehicles considered include the GMC Terrain (greater cost) and the Ford Escape (new model, not available yet through cooperative bidding). Larger, heavier vehicles in the class of the Dodge Durango and Ford Explorer were rejected as unnecessarily costly and fuel inefficient. Four wheel drive or all-wheel drive remains a necessity for accessing unpaved, muddy and partially completed building sites.

Maintenance of safe, reliable transportation is critical to providing expedient, efficient service for our residents and businesses. While somewhat more costly than the previous year Jeep/Dodge product, the requested vehicle is still within the budgeted amount and is rated for significantly improved fuel economy.

The pricing is based on the State of Michigan (MiDeal) cooperative purchasing contract. Garber Chevrolet has agreed to waive the local delivery cost. Photographs of the vehicle proposed for replacement are attached.

RECOMMENDED ACTION: : Approval to purchase one (1) Chevrolet Equinox vehicle from Garber Chevrolet for the amount of \$20,574.00 based on State of Michigan MiDeal pricing.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Wrobel				

2005 Jeep Liberty proposed for replacement



Boulard, Charles

From: Brian Strong <BStrong@garberchevrolet.com>
Sent: Wednesday, September 19, 2012 10:43 AM
To: Boulard, Charles
Cc: Helen Miller
Subject: [SPAM-GFI] - MiDeal Equinox AWD
Attachments: AWD_Equinox_Novi.pdf

Importance: High

Good morning Charles.

Attached are the specifications we discussed.

Your Pricing is below:

2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26 (MiDeal Spec #3958-0083):

DELIVERED PRICE: \$20,574.00* (F.O.B. Novi, MI)

*Delivery is approximately 60-90 Days After Receipt of Order.

If you have any other questions or concerns, never hesitate to reply or call.

With Regards,

Brian Strong
Fleet and Commercial Sales Manager
Garber Chvrolet (BAC115207)
989-839-9944 *Office*
989-817-6219 *Mobile*



Prepared For:
Charles Boulard
City of Novi
Requested Quantity: 1

Prepared By:
Brian Strong
Garber Chevrolet-Fleet
1700 North Saginaw Rd.
Midland, MI 48640
Phone: (989) 839-9944
Fax: (989) 633-1092
Email:
bstrong@garberchevrolet.com

2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

PRICING SUMMARY

PRICING SUMMARY - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

	<u>MSRP</u>	<u>Dir Net Inv</u>
Base Price	\$25,505.00	\$23,464.61
Total Options:	-\$185.00	-\$3,715.61
Vehicle Subtotal	\$25,320.00	\$19,749.00
Advert/Adjustments	\$0.00	\$0.00
Destination Charge	\$825.00	\$825.00
GRAND TOTAL	\$26,145.00	\$20,574.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 242.0, Data updated 9/11/2012 10:12:00 AM
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Customer File:

Prepared For:
 Charles Boulard
 City of Novi
 Requested Quantity: 1

Prepared By:
 Brian Strong
 Garber Chevrolet-Fleet
 1700 North Saginaw Rd.
 Midland, MI 48640
 Phone: (989) 839-9944
 Fax: (989) 633-1092
 Email:
 bstrong@garberchevrolet.com

2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Dir Net Inv</u>
1LG26	2013 Chevrolet Equinox AWD 4dr LS	\$25,505.00	\$23,464.61

SELECTED VEHICLE COLORS - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Dir Net Inv</u>
EMISSIONS			
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
ENGINE			
LEA	ENGINE, 2.4L DOHC 4-CYLINDER SIDI (SPARK IGNITION DIRECT INJECTION) with VVT (Variable Valve Timing)(182 hp [135.7 kW] @ 6700 rpm, 172 lb-ft [232.2 N-m] @ 4900 rpm) (STD)	\$0.00	\$0.00
TRANSMISSION			
MX0	TRANSMISSION, 6-SPEED AUTOMATIC WITH OVERDRIVE (STD)	\$0.00	\$0.00
PREFERRED EQUIPMENT GROUP			
1LS	LS PREFERRED EQUIPMENT GROUP Includes Standard Equipment	\$0.00	\$0.00
PAINT			
GAZ	SUMMIT WHITE	\$0.00	\$0.00
PAINT SCHEME			
—	STANDARD PAINT	\$0.00	\$0.00
SEAT TYPE			

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2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Dir Net Inv</u>
SEAT TYPE			
AR9	SEATS, DELUXE FRONT BUCKET (STD)	\$0.00	\$0.00
SEAT TRIM			
AFH	JET BLACK, CLOTH SEAT TRIM	\$0.00	\$0.00
RADIO			
UYE	AUDIO SYSTEM, AM/FM/SIRIUSXM STEREO WITH CD PLAYER AND MP3/WMA PLAYBACK CAPABILITY Graphic Interface Display (GID), Radio Data System (RDS), speed-compensated volume, auxiliary input jack and outside temperature display (STD)	\$0.00	\$0.00
ADDITIONAL EQUIPMENT			
U2J	XM RADIO, DELETE (Available for Fleet and Government order types only. Required with (UEO) OnStar delete.) *CREDIT*	-\$100.00	-\$85.00
UE0	ONSTAR, DELETE (Available for Fleet and or Government order types only. Deletes (UPF) Bluetooth for phone and compass display. Requires (U2J) SiriusXM Satellite Radio delete.) *CREDIT*	-\$85.00	-\$72.25
VQ1	FLEET PROCESSING OPTION	\$0.00	\$0.00
DEALER INSTALLED / PROCESSING OPTIONS			
<u>R6D</u>	State of Michigan	\$0.00	-\$3,558.36
OPTIONS TOTAL		-\$185.00	-\$3,715.61

An underlined code indicates that the options have been applied by the dealer. All sales prices established solely by dealer.

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2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

ENTERTAINMENT

- Audio system, AM/FM/SiriusXM stereo with CD player and MP3/WMA playback capability Graphic Interface Display (GID), Radio Data System (RDS), speed-compensated volume, auxiliary input jack and outside temperature display
- Audio system feature, 80-watt 6-speaker system mid-range speakers in each door and tweeters in the A-pillars.
- Audio system feature, auxiliary input jack
- Audio system feature, USB port
- SiriusXM Satellite Radio is standard on nearly all 2013 GM models. Enjoy a 3-month trial to the 'XM Select' package, with over 170 channels including commercial-free music, all your favorite sports, exclusive talk and entertainment. And now add premium channels to your trial at no-cost. Welcome to the world of satellite radio. (If you subscribe after your trial period, subscriptions are continuous until you call SiriusXM to cancel. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. Other fees and taxes will apply. All fees and programming subject to change.)
- Antenna, roof-mounted
- Bluetooth for phone personal cell phone connectivity to vehicle audio system and HMI (Human Machine Interface) (Bluetooth for phone only when equipped with (UE1) OnStar. Deleted with (UE0) OnStar delete. Bluetooth for phone is included with all LT and LTZ models as part of the (UP9) Chevrolet MyLink.)

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Customer File:

September 19, 2012 10:46:13 AM

Page 4

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2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

EXTERIOR

- Wheels, 17" (43.2 cm) aluminum
- Tires, P225/65R17 all-season, blackwall (Included and only available with (RSB) 17" (43.2 cm) aluminum wheels.)
- LS Exterior Appearance includes body-color bumpers with Charcoal lowers, body-color door handles, 17" aluminum wheels and Black mirrors
- Tire, compact spare with steel wheel
- Bumpers, front and rear body-color with Charcoal lowers
- Moldings, Charcoal lower rocker
- Grille, Charcoal with chrome surround
- Headlamps, halogen composite with automatic exterior lamp control
- Glass, tinted
- Mirrors, outside power-adjustable, Black, manual-folding and integral spotter mirror
- Wipers, front variable-speed, intermittent with washer.
- Wiper, rear variable-speed, intermittent with washer
- Liftgate, rear manual with fixed glass
- Door handles, body-color

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2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

INTERIOR

- Seats, Deluxe front bucket
- LS Interior, Base Cloth
- Seat adjuster front driver power lumbar and power height adjuster
- Seat, rear, 2-way fore/aft adjustment with 60/40 split seatback and 3-way recline
- Console, front center with armrest and concealed storage
- Armrest, rear center with dual cup holders
- Floor mats, carpeted first and second row
- Steering wheel, comfort grip vinyl with mounted cruise and audio controls
- Steering wheel controls, mounted audio controls
- Steering column, tilt and telescopic
- Instrumentation includes speedometer, single trip odometer, fuel level, engine temperature and tachometer
- Driver Information Center monitors 26 various systems including, Vehicle Information Menu (oil life, tire pressure, standard/metric units), Trip Information Menu (trip 1, trip 2, fuel range, average fuel economy, instant fuel economy, average vehicle speed) and compass display
- Compass display included in Driver Information Center (DIC) (Not available with (UE0) OnStar delete.)
- Windows, power with Express-Down on all 4 doors
- Door locks, power programmable with power lockout protection
- Remote Keyless Entry with 2 transmitters, panic button, content theft alarm activation verification and illuminated entry
- Cruise control, electronic with set and resume speed
- Theft-deterrent system, anti-theft alarm and engine immobilizer.
- Air conditioning, manual climate control
- Defogger, rear-window electric
- Cupholders, 2 front in center console and 2 rear in center armrest with 1 bottle holder in each door

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2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

- Power outlets, 4 auxiliary with covers, 12-volt includes 1 front of console, 1 in console, 1 in back of console and 1 in cargo area.
- Mirror, inside rearview manual day/night
- Visors, driver and front passenger illuminated vanity mirrors
- Assist handles, front passenger and rear outboards
- Map pocket, front seatback, driver and front passenger
- Lighting, interior with theatre dimming, center-mounted dome, rear cargo area, dual front map lights, ambient lighting on center stack surround, and center console cupholders

MECHANICAL

- Engine, 2.4L DOHC 4-cylinder SIDI (Spark Ignition Direct Injection) with VVT (Variable Valve Timing)(182 hp [135.7 kW] @ 6700 rpm, 172 lb-ft [232.2 N-m] @ 4900 rpm)
- Transmission, 6-speed automatic with overdrive
- Axle, 3.53 final drive ratio (Requires 1LG26 model and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)
- GVWR, 5070 lbs (2300 kg) (Requires all-wheel drive vehicles and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)
- Alternator, 120 amps
- Battery, maintenance free with rundown protection, 525 CCA
- Chassis, all-wheel drive (1LG26 model only.)
- Suspension, front independent MacPherson strut with stabilizer bar, optimally-tuned shocks and hydraulic-ride bushings in front control arms
- Suspension, rear independent multi-link with hydraulic rear trailing arm links and stabilizer bar
- Suspension, Refined Ride
- Steering, power-assist, electric-variable
- Brakes, 4-wheel antilock, 4-wheel disc
- Exhaust, single

PROCESSING-OTHER

- VEHICLE FUEL GASOLINE E10

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2013 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2013 Fleet/Non-Retail 1LG26 AWD 4dr LS

SAFETY

- Brakes, brake assist
- Brakes, Hill Start-Assist (HAS)
- Traction control
- StabiliTrak, electronic stability control system
- Daytime Running Lamps
- Air bags, dual-stage, frontal, driver and right front passenger with passenger sensing system, Thorax side-impact, seat mounted, driver and right front passenger, head curtain, side front and rear outboard seating positions (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bag Passenger Sensing System, sensor indicator inflatable restraint, front passenger/child presence detector (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owners Manual for more information.)
- OnStar Turn-by-Turn Navigation (Deleted when (UE0) OnStar delete is ordered.)
- OnStar, 6 months of Directions and Connections plan includes, Automatic Crash Response, Emergency Services, Crisis Assist, First Assist, Injury Severity Predictor, Stolen Vehicle Assistance, Stolen Vehicle Slowdown, Remote Ignition Block, Remote Door Unlock, Roadside Assistance, Remote Horn and Lights, Turn-by-Turn Navigation with OnStar eNav, Destination Download (requires navigation radio), OnStar Vehicle Diagnostics, Hands Free Calling and available OnStar RemoteLink mobile app. (Visit onstar.com for details and system limitations.)
- Automatic Crash Response (Deleted when (UE0) OnStar delete is ordered.)
- Stolen Vehicle Assistance (Deleted when (UE0) OnStar delete is ordered.)
- Safety belts 3-point, driver and right-front passenger, height-adjustable includes pretensioners
- Safety belts, 3-point, rear, all seating positions
- Door locks, power operated rear child security
- LATCH system (Lower Anchors and Top tethers for CHildren), for child safety seats
- Tire Pressure Monitor System (Does not monitor spare.)

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MIDEAL



Download Entire Pricing Spreadsheet

Dealer Contact Information

Download Spec Book

Print This Page

1 Select Vehicle Type

2 Select Vehicle Size

3 Click RESET to Clear Results

Vehicle Type

Vehicle Size

Light Duty Trucks & Utility 4X4 Utility, 4-Door, 900 lbs. min. Payload, Page 1 Reset

Make	Chevrolet	Dodge	GMC	Jeep		
Model	Equinox (AWD)	Nitro KA5L74	Terrain (AWD)	Grand Cherokee WKTH74		
MIDEAL Price (Dest.)	\$20,574.00	\$18,075.60	\$21,796.00	No Bids Received		
Spec. No.	3958-0083	3958-0083	3958-0083	3958-0083		
Engine Cylinders	4	6	4	6		
Deliv. Fee / mile (\$2 max.)	\$1.50	\$2.00	\$1.00	\$0.00		
Exceptions to Spec.						
W.B.	112.5	121	112.5	114.8		
Total GVWR	5070	5500	5070	6100		
Front GVWR	2590	3300	2590	2900		
Rear GVWR	2733	3300	2733	3200		
Transmission Make						
Transmission Model						
C.A.						
Engine Make						
Engine Model						
Engine Liters	2.4	3.7	2.4	3.6		
Engine Torque						
Net/Gross Horse Power	182	210	182	290		
MPG (Combined)	23	18	23	17		
Dealer Awarded	Garber	Sneekamp	Red Holman	No Bids Received		
Point of Assembly	Ingersall, CN	Toledo, OH	Ingersall, CN	Detroit, MI		



Dealership	Contact Name	Location	Phone Number
Garber Chevrolet	Brian Strong	Midland, MI	(989) 839-8980
Gorno Ford	Jim Agney	Woodhaven, MI	(734) 671-4033
LaFontaine Auto Group	Curtis Remsing	Highland, MI	(248) 714-1037
Red Holman Buick GMC	Albert Li	Westland, MI	(734) 713-1065
Shaheen Chevrolet	Joe Tambarino	Lansing, MI	(517) 272-6500
Owosso Motors/Signature Ford	Bill Campbell	Owosso, MI	(888) 923-5338 ext. 226
Bill Snethkamp's Lansing, Inc.	Tony Sasso	Lansing, MI	(517) 394-1022
Thelen Chrysler Dodge Jeep	Darwin Eldred	Bay City, MI	(800) 521-1091
Tri-County International Trucks, Inc.	Scott Fracalossi	Dearborn, MI	(586) 222-2940

**STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS**

Mich. Spec. # 3958-0083A

LIGHT DUTY TRUCKS AND UTILITY 4X4: UTILITY 2-WHEEL DRIVE, 4-DOOR
ALTERNATE FUEL VEHICLES
(Payload-900 lbs., min.)

MODEL-2011 CURRENT

PRELIMINARY REQUIREMENTS:

Transmission: Automatic

TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:

The items listed in the general specifications for Passenger Vehicle Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page A).

ADDITIONAL OPTIONS:

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

- Battery-12 Volt, 500 CCA, minimum.
- Bumper-Rear, Mfg. Stnd.
- Defogger-rear window.
- Spare tire and wheel. Full Size. Mfg. Stnd. mounting.
- Wrench-wheel.

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PURCHASING OPERATIONS

PASSENGER VEHICLE EQUIPMENT

The items listed below are to be supplied on all vehicles, even though they may be optional with the manufacturer. They have also been included in the individual specifications and are to be furnished on all vehicles:

See individual specifications for MDOT specific options.

Air Conditioning.

Battery-Maximum CCA available.

Color-Manufacturers Standard Color to be selected.

Defroster-Electric, rear window.

Floor Mats-Mfg. Std. , front and rear, color coordinated.

Keys-(2) sets with code numbers; shall be with vehicle at time of delivery.

Lights, Daytime Running (If available from manufacturer as standard equipment)

Moldings-Body side; if not independently available, but available only as a portion of a package, they may be dealer installed using "original equipment" as available from the manufacturer.

Pre-delivery inspection and servicing.

Radio-AM/FM mfg. standard, factory installed.

Speed Control, factory installed

Steering-Power, Tilt Wheel.

Transmission-Automatic

Upholstery, Seats - Cloth or Cloth and Vinyl.

ALL VEHICLES MUST BE EQUIPPED IN COMPLIANCE WITH ALL APPLICABLE
FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND REGULATIONS.

Note: No dealer advertising decals are to be on vehicle.

- **Delete: On GM vehicles, OnStar and XM radio are deleted.**

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET February 28, 2012
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 4
TO
CONTRACT NO. 071B1300004
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF CONTRACTOR Garber Chevrolet 1700 N. Saginaw Rd. Midland, MI 48640 Email: bstrong@garberchevrolet.com	TELEPHONE: Brian Strong (989)-839-8980
	CONTRACTOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-7374 Klatra Pickett
Contract Compliance Inspector: Dan Smith (517) 334-7767 Vehicles, Patrol and Passenger Vehicles, Trucks, Vans, Cab & Chassis	
CONTRACT PERIOD: 5 yrs. + 2 one-year options From: October 1, 2010 To: September 30, 2015	
TERMS Quick Payment Discount: .5%, 10 days Net 30 Days	SHIPMENT 90-120 Days from ARO
F.O.B. MDOT – Delivered MiDEAL & Transit Agencies - Dealership	SHIPPED FROM Midland, MI
MINIMUM DELIVERY REQUIREMENTS N/A	
MISCELLANEOUS INFORMATION:	

THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT. (MIDEAL members), MDOT authorized transit agencies and the Department of Natural Resources

NATURE OF CHANGE(S):

Effective February 1, 2012, vehicle pricing has CHANGED. Price adjustments are reflected within the attached spreadsheet(s) for both MiDeal and MDOT.

All other terms, conditions, specifications and pricing remain unchanged.

AUTHORITY/REASON:

The listed dealership is a participant of a State pre-qualified program.

Pre-qualified dealers are invited to participate in periodic bid cycles. As a result of the most recent bid cycle, pricing is adjusted.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$1,500,000.00

State of Michigan - Pre-Qualified Dealer Bid
 Contract 071813004: Garber Vehicle Price Increase
 February 1, 2012

Item #	Make	Model	G.V.	Eng.	Tran.	Driveline	MSRP Price (Excl. Tax)	MSRP Price (Incl. Tax)	State Tax - Mile (Per Mile)	Exemptions to State
LIGHT DUTY TRUCKS I										
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x2	17,495	18,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x2	17,495	18,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x2	17,495	18,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x2	17,495	18,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	
VANS AND LARGE UTILITY VEHICLES										
2012-2013	Chrysler	2012-2013 Ram ProMaster 2500	2500	3.6	6	4x2	24,495	25,495	0.00	
2012-2013	Chrysler	2012-2013 Ram ProMaster 2500	2500	3.6	6	4x4	26,495	27,495	0.00	
MEDIUM DUTY TRUCKS AND BODIES										
2012-2013	Chrysler	2012-2013 Ram 2500 Regular Cab 4-Door	2500	3.6	6	4x2	24,495	25,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 2500 Regular Cab 4-Door	2500	3.6	6	4x4	26,495	27,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 2500 Regular Cab 4-Door	2500	3.6	6	4x2	24,495	25,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 2500 Regular Cab 4-Door	2500	3.6	6	4x4	26,495	27,495	0.00	
LIGHT DUTY TRUCKS & UTILITY 4X4										
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	
2012-2013	Chrysler	2012-2013 Ram 1500 Regular Cab 4-Door	1500	3.6	6	4x4	19,495	20,495	0.00	

State of Michigan - Pre-Qualified Dealer Bid
 Contract 071B3004: Garber Vehicle Price Increase
 February 1, 2012

Item #	Make	Model	Year	Eng. Cyl.	Eng. Cyl.	Eng. Cyl.	MSRP Price (Excl. Tax)	MSRP Price (Incl. Tax)	MSRP Price (Incl. Tax) with 6% Fee	Comments to Buyer
00000001	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000002	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000003	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000004	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000005	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
MEDIUM DUTY TRUCKS 4X4										
00000006	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000007	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000008	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	
00000009	Ford	F-350 Super Duty	2011	3.5	3.5	4	22,500.00	23,850.00	25,284.00	

2013
EQUINOX





Equinox LTZ shown in Crystal Red Tintcoat (extra-cost color) with available features.