



CITY of NOVI CITY COUNCIL

Agenda Item G
January 9, 2012

SUBJECT: Approval to award a one-year renewal option on a unit price contract for banking services with an estimated annual cost of \$23,700.

SUBMITTING DEPARTMENT: Finance

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	\$ 23,700 (estimated)
AMOUNT BUDGETED	\$ 29,150
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-253.00-802.100

BACKGROUND INFORMATION:

In 2008 the Finance/Treasury staff solicited Requests for Proposal (RFP) for banking services. The City received three qualified proposals. A Qualifications Based Selection (QBS) review was completed and firms were rated based on the following: bank rating, qualifications, on-line software capabilities, references, price and price sustainability. The contract was awarded to Fifth Third Bank for a three year period with two one-year renewal options.

The contract included increases in the second and third year of the contract and Fifth Third waived the increases for those years. The current renewal includes a modest 3.75% increase on certain fees which are highlighted on the attached pricing schedule. Finance/Treasury staff have been very satisfied with the exceptional services provided by Fifth Third Bank and recommend extending the first one-year renewal.

Fifth Third Bank has agreed to extend their pricing to Novi Community Schools, Northville Schools and Walled Lake Consolidated Schools, which was done at the City's request as part of our continuing work to grow public collaborations.

RECOMMENDED ACTION: Approval to award a one-year renewal option on a unit price contract for banking services with an estimated annual cost of \$23,700.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Wrobel				