



cityofnovi.org

# CITY of NOVI CITY COUNCIL

**Agenda Item C**  
**February 7, 2011**

**SUBJECT:** Approval to award bid for the purchase of one (1) 2011 Ford Expedition EL 4x4 Special Service Vehicle for the Novi Fire Department to Gorno Ford of Woodhaven, MI, the lowest bidder, in the amount of \$31,397.

**SUBMITTING DEPARTMENT:** Public Safety - Fire *DOM*

**CITY MANAGER APPROVAL:** *[Signature]* *[Signature]*

EXPENDITURE REQUIRED	\$31,397
AMOUNT BUDGETED	\$56,000
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-337.00-979.000

**BACKGROUND INFORMATION:**

Included in Budget Amendment #2011-2 approved by City Council on December 20, 2010 was the replacement of the Fire Department supervisor's vehicle, a 2005 Chevrolet Tahoe. The Tahoe currently has 109,339 miles and is in poor condition.

The Tahoe functions as the fire department Incident Command vehicle. It is used by the shift supervisor to respond to emergencies and daily operations. It is a licensed medical first responder vehicle and used as the mobile command center at any emergency scene including multiple station incidents. This vehicle operates 24 hours per day, seven days a week from Fire Station 1. The vehicle is almost six years old and beginning to show extreme signs of its age. The Fire Department has carefully maintained this vehicle allowing us to extend the service life without any major breakdowns. The longer the vehicle is in service the chance of mechanical breakdown increases. Replacing the Tahoe with the Expedition will assure the supervisors have a reliable vehicle to respond to fire and medical emergencies. The Expedition is the same vehicle as the two (2) First Responder Vehicles ordered in August 2010 and have just been placed into service.

A total of six (6) bids were received and opened on January 19, 2011, following a public solicitation period. Gorno Ford has complied with all the requirements of the bidding process and is the lowest bidder. A bid tabulation sheet and Gorno Ford's bid package is attached.

**RECOMMENDED ACTION:** Approval to award bid for the purchase of one (1) 2011 Ford Expedition EL 4x4 Special Service Vehicle for the Novi Fire Department to Gorno Ford of Woodhaven, MI, the lowest bidder, in the amount of \$31,397.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Gatt				
Council Member Fischer				
Council Member Margolis				

	1	2	Y	N
Council Member Mutch				
Council Member Staudt				
Council Member Wrobel				

**CITY OF NOVI  
NEW VEHICLE - FIRE DEPARTMENT EXPEDITION BID TABULATION  
JANUARY 19, 2011 3:00 P.M.**

<b>Company</b>	<b>Cost</b>
Gorno Ford	31,397
Varsity Ford	31,666
Signature Ford	31,785
Jorgensen Ford	32,000
Central Michigan Ford	32,099
Delehanty Ford	32,425



CITY OF NOVI  
BID FORM

Gorno Ford  
22025 Allen Road  
Woodhaven, MI 48183  
Jim Agney

NEW 2011 FORD EXPEDITION EL SSV

ORIGINAL

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions, specifications, and instructions attached hereto:

One (1) 2011 Ford Expedition EL 4X4 Special Service Vehicle (SSV)

Total Price \$ 31,397<sup>00</sup>

Delivery date 12-14 WEEKS FROM RECEIPT OF PURCHASE ORDER

Deviation from specifications: NONE

Comments: NONE

We acknowledge receipt of the following Addenda: NONE  
(please indicate numbers)

Company (Legal Registration) GORNO FORD

Address 22025 ALLEN ROAD

City WOODHAVEN State MI Zip 48183

Telephone 734-671-4033 Fax 734-676-7647

Representative's Name (please print) JIM AGNEY

Representative's Title GOVT. FLEET SALES

Representative's Signature J. B. Agney

E-mail jagney@gornoford.com

Date 1/18/11

JIM AGNEY  
jagney@gornoford.com  
(Direct) 734-671-4033  
(Fax) 734-676-7647

ATTN: SUE MORIANTI  
248-735-5682

**FAXED**  
11/20/11



CITY OF NOVI

NEW 2011 FORD EXPEDITION EL SSV

SPECIFICATIONS

JIM AGNEY  
jagnej@gornoford.com  
(Direct) 734-671-4033  
(Fax) 734-676-7647

PER REQUEST  
OF TOM JOHNSON  
@ NOVI FID.

Quantity: One (1)  
Type of Vehicle: New 2011 Ford Expedition EL 4X4 Special Service Vehicle (SSV)  
NO SUBSTITUTIONS  
Exterior Color: Vermillion Red

**Mechanical**

- Axle-Non Limited Slip 3:73 Ratio
- Brakes- Power 4 Wheel disk with Anti-lock Brake System and Brake Assist
- Engine 5.4 I SOHC 3 Valve V8 FFV
- Alternator-150 AMP
- Steering- Variable Assist Power
- Suspension, Multi-Link Independent Rear
- Transmission, 6-Speed Auto

**Safety/Security**

- Adaptive Steering Colum
- AdvanceTrac w Roll Stability Control
- Air Bags- Front Seat Side
- Airbags, Safety Canopy and Side Impact
- Belt minder, front safety belt reminder
- Child Safety Locks- Rear
- Remote Keyless Entry and SecuriCode (Keypad)
- Lower Anchors and Tethers for Children System
- Lighting, Illuminated Entry with Approach Lamps
- Perimeter Alarm
- Personal Safety System, (Seat belt pre-tensioners, load limiting retractors, dual stage front air bags driver seat positioning sensing and crash severity sensing
- Safety Belts-Color-keyed lap/shoulder belts with adjustable D-rings and 3 Point belts for all outboard passengers.
- Side-Intrusion Door Beams
- Secure Lock Passive anti-Theft System
- S.O.S Post Crash Alert System
- Tire Pressure Monitoring System
- Traction Control (Brake Assist and Engine Braking)

**Exterior**

- Bumper, Body Covered
- Door Handles, Black
- Exhaust, Single
- Glass, Solar Tinted Front/Privacy Tinted Rear
- Headlamps, Dual Reflector
- Fog Lamps
- Mirrors, Black, Power, Heated w/Security approach lamps
- Roof Rack- Black Side Rails w/Black Crossbars
- Skid Plates, Front, Transfer Case and Gas Tank

JIM AGNEY  
jagney@gomoford.com  
(Direct) 734-671-4033  
(Fax) 734-676-7647

- Trim Body Colors
- 17" Aluminum with P285/70R17 Tires

**Interior**

- Air Conditioning with Climate Control, Manual with Rear Auxillary Controls
- Coat Hooks, (2) 2nd Row (2) 3rd Row
- Cup Holders (2) 1st Row
- Door Locks, Power with Auto Lock
- Grab Handles, 1st Row, 2nd Row and Lift Gate
- Flat Load Floor
- Floor Console Delete
- Floor Mat Delete
- Floor Covering-Vinyl
- Overhead Console/Full Overhead
- Rear View Mirror, Auto-Dimming Rearview
- Rear AC and Heat with 2<sup>nd</sup> Row Map Light
- Shifter, Column Mounted
- Steering Wheel, Leather Covered
- Tilt-Steering Wheel
- Storage, Glove Box
- Sunvisors, with Dual Illuminated Mirrors

**Lighting**

- Delayed Accessory Lighting
- Dome Light, 1st Row and Cargo
- Illuminated Door Switches
- Reading Lamps, 1st Row

**Seats**

- 1st Row Captains Chairs,
- Cloth (1st Row) and Vinyl (2nd Row)
- 1st Row, 6 Watt power Drivers Seat with Manual Recline and Manual Lumbar
- 2nd Row 40/20/40 with Recline (no armrests or cup holders)
- Seat, Rear Row Delete

**Functional**

- AM/FM Stereo/Single CD/MP3 Capable-6 Speakers and Speed Sensitive Volume
- Cigar Lighter
- Cruise Control
- Easy Fuel
- Front tow hooks
- Headlamps, Auto Lamp, Rain Lamps
- Instrument Cluster (Tach, Trip Odometer and Compass and Outside Temp)
- MyKey
- Power Point – First row & Cargo
- Trailer Sway Control
- Windows, power, Driver 1 Touch Down
- Windows, Rear Defroster
- Windshield Wipers, Intermittent Front and Rear.

**Options (required)**

- Day Time Running Lights
- Running Boards

- Heavy Duty Trailer Tow Package with 2" trawling receiver
- Fleet Convenience Package (Power adjustable pedals, reverse sensing, message center)

**Additional options (required)**

- Dual Spotlights Mounted on A Pillars

Please include all applicable fees, title fee, delivery, etc. in lump sum price quoted. The City is tax exempt.

**JIM AGNEY**  
jagney@gomoford.com  
(Direct) 734-671-4033  
(Fax) 734-676-7647