



CITY of NOVI CITY COUNCIL

Agenda Item K
April 6, 2009

SUBJECT: Approval to enter into rental agreement between ComSource, Inc. and the City of Novi for 70 Motorola Digital two-way portable prep radios, monthly \$1,610, annual cost of \$19,320.

SUBMITTING DEPARTMENT: Police *DM*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$19,320.00
AMOUNT BUDGETED	\$19,320.00
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-301.00-852.000

BACKGROUND INFORMATION:

Although significant progress has been made with the new Countywide 800 MHz radio system, it continues to experience delays in deployment. At present, Novi is among the last agencies scheduled for deployment. Based on the most recent information, Novi's deployment is not expected to occur for 9 to 12 months at a minimum.

Like all Oakland County agencies Novi has been faced with the challenge to maintain our current radio equipment and infrastructure until the 800 MHz system can be deployed. With each delay this becomes more and more of a challenge.

At present the police department has 70 portable radios in service that provides a critical communications link between field personnel and the 911 dispatch center. Although some radios have been replaced with newer models, most are 14 to 16 years of age that are no longer in production. Due to their age it is not cost effective to continue to maintain (batteries, antennas, lapel microphones etc) or to repair. While we have not had any issues of critical failures with these radios their age does cause some concern for continued reliability.

On Monday March 2, 2009, an option became available that has not been available before. A radio provider is offering a rental agreement for new equipment on a month-to-month basis for what appears to be a very reasonable rate. This rental option will allow the department to replace every portable radio with a new Motorola radio at a cost that will be offset by the reduction of expenses that would normally be spent for replacement, repair, and accessories over the same time period. Also of note, should the 800 MHz system become ready for deployment sooner than anticipated the rental agreement can be discontinued without penalty.

The agreement offers new radios, equipped with a lapel microphone, at \$23.00 per unit, per month. Based on 70 radios the total monthly cost would be \$1,610.00. This includes all maintenance and an 18 month warranty on the battery. This is compared to a purchase price for the same equipment that would exceed \$52,500.00. (Additional mobile and portable radios can be added as needed at the same monthly rate.) This monthly/quarterly expense can be absorbed in our current radio maintenance budget.

This agreement provides the opportunity to ensure officers have the best available equipment and it will relieve any pressures to rush the deployment of the 800 MHz system before it is ready. The City Attorney has reviewed the agreement and has no substantive legal issues or sees no legal impediment to the City entering into this agreement.

RECOMMENDED ACTION: Approval to enter into rental agreement between ComSource, Inc. and the City of Novi for 70 Motorola Digital two-way portable prep radios, monthly \$1,610, annual cost of \$19,320.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Gatt				
Council Member Burke				
Council Member Crawford				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Staudt				



March 25, 2009

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KRISTIN BRICKER KOLB
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Re: Review of Agreement with ComSource, Inc.

Dear Deputy Chief Lindberg:

Pursuant to your request, we have reviewed the proposed agreement with ComSource, Inc. for the rental of 70 Motorola Digital Two Way PREP Radios. The "Rental Proposal and Authorization to Proceed" is a simple, one page agreement. However, it contains a number of provisions that we would require in any contract, including a provision allowing for cancellation at any time upon 30 days notice. In general, we have no substantive legal issues with this otherwise simplistic agreement, and see no legal impediment to the City moving ahead and entering into this contract.

If you need anything further on this, or have additional questions, please feel free to contact me or Tom Schultz.

Very truly yours,

Kristin Bricker Kolb

KBK:jw

cc: Maryanne Cornelius, Clerk
David Molloy, Police Chief
Joseph D. Burchett, Communications Manager
Thomas R. Schultz, Esq.

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25 March, 2009

From: Mike Hilverding, ComSource, Inc.

To: Mayor David Landry, City of Novi

Subj: **RENTAL PROPOSAL AND AUTHORIZATION TO PROCEED**

1. The purpose of this document is to summarize the Rental PROPOSAL Between ComSource, Inc. and the City of Novi and obtain authorization to proceed.

Original proposed term of the contract is from 1 April, 2009 through 1 April, 2010.

2. ComSource will provide 70 Motorola Digital Two Way PREP Radios and will include a single unit charger and Remote Speaker Microphone for each radio.

ComSource will program the equipment to utilize the City of Novi ANALOG repeater system as the primary system and with the ComSource Southfield DIGITAL repeater system serving as a backup and special event system.

The City of Novi will pay ComSource \$1610.00 per month for Airtime Service and equipment, billed either monthly or quarterly in advance.

++The above figure is derived by multiplying 70 PREP units with Remote Speaker Microphone and Single Unit Charger at \$23.00 per month per unit++

Notes:

Replacement cost for broken/damaged antennae will be billed to the City of Novi at \$15.00 Each, Chargers at \$65.00 Each and Remote Speaker Microphones at \$70.00 Each

PREP Radio equipment sustaining lost or physical/liquid damage status will be billed to the City of Novi at \$750.00 Each

Additional PREP radios may be added to the rental Contract at an additional cost as highlighted above, Mobile radios may be added at a monthly cost of \$20.00 Each.

Normal maintenance of the radio equipment which includes the battery will be the sole responsibility of ComSource, Inc.

The equipment will remain the legal property of ComSource, Inc.

This contract may be cancelled at anytime with a 30 day written notice.


Mike Hilverding

3-25-09
Date

Mayor David Landry

Date

www.comsourcemi.com