



# CITY of NOVI CITY COUNCIL

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**Agenda Item 4**  
**October 8, 2007**

**SUBJECT:** Approval to award vehicle bid as follows: Varsity Ford (5) 2008 F250 pickups for \$22,996.13 each; Signature Ford/Jeep (2) 2008 Liberty for \$22,978; Signature Ford (2) 2008 F350 pickups for \$24,521 each; Bill Wink Chevrolet (1) 2008 Impala for \$17,257; Joseph Chevrolet (2) 2008 Colorado for \$20,518.05 each, (1) 2008 Trailblazer for \$23,936; Mobility Transportation (1) 2007 E350 Passenger Van for \$30,522.10, all low qualified bidders.

**SUBMITTING DEPARTMENT:** Finance/Assessing/Community Development/Fire/Parks, Recreation and Forestry/Department of Public Works/Water & Sewer

**CITY MANAGER APPROVAL:** 

<b>EXPENDITURE REQUIRED</b>	<b>\$322,729</b>
<b>AMOUNT BUDGETED</b>	<b>\$343,340</b>
<b>LINE ITEM NUMBER</b>	<b>See attached detail</b>

### BACKGROUND INFORMATION:

Due to market conditions and timing of purchase, the City requested bids from dealerships and compared the pricing to the State and County contracts rather than ordering directly from the State contract. While a few of the prices matched the State contracts, most were below. Additionally, the State contract expires in October, and some of the vehicles were no longer available, and departments ordered the options that are specific to their needs which is difficult to price on the State and County contracts.

In most instances the departments selected the low bidder for the vehicle, or its equivalent requested. The Jeep Liberty was selected over the "equivalent" Trailblazer due to the size and fuel efficiency. The estimated difference in miles per gallon was 3-5 miles per gallon. Using 3 mile per gallon at \$3/gallon over a 70,000 mile life would result in savings of approximately \$2,600. The department recommendations are attached and identify other differences in the bids received.

While some individual departments are over-budget, the total amount budgeted is greater than the award. Individual department budget adjustments will be made with the second quarter budget amendment.

**RECOMMENDED ACTION:** Approval to award vehicle bid as follows: Varsity Ford (5) 2008 F250 pickups for \$22,996.13 each; Signature Ford/Jeep (2) 2008 Liberty for \$22,978; Signature Ford (2) 2008 F350 pickups for \$24,521 each; Bill Wink Chevrolet (1) 2008 Impala for \$17,257; Joseph Chevrolet (2) 2008 Colorado for \$20,518.05 each, (1) 2008 Trailblazer for \$23,936; Mobility Transportation (1) 2007 E350 Passenger Van for \$30,522.10, all low qualified bidders.

	1	2	Y	N
<b>Mayor Landry</b>				
<b>Mayor Pro Tem Capello</b>				
<b>Council Member Gatt</b>				
<b>Council Member Margolis</b>				

	1	2	Y	N
<b>Council Member Mutch</b>				
<b>Council Member Nagy</b>				
<b>Council Member Paul</b>				

**CITY OF NOVI - BUDGET FOR 2007-2008  
SUMMARY OF APPROVED VEHICLE REQUESTS**

<b>ACCOUNT</b>	<b>DEPARTMENT</b>	<b>DESCRIPTION</b>	<b>Budget</b>	<b>Award</b>
101-209.00-983.000	Assessing	Jeep Liberty To Replace 1998 Pontiac Sunbird	\$ 19,000	\$ 22,978
101-371.00-983.000	Community Development-Bldg	Jeep Liberty To Replace 1993 Chevy Lumnia	19,000	22,978
101-371.00-983.000	Community Development-Bldg	Chevrolet Impala To Replace 1997 Ford Taurus	19,400	17,257
101-371.00-983.000	Community Development-Bldg	GMC Colorado To Replace Ordinance Vehicle	18,000	20,518
101-371.00-983.000	Community Development-Bldg	GMC Colorado To Replace Ordinance Vehicle	18,000	20,518
101-337.00-983.000	Fire	Pick-Up Truck (4WD Regular Cab, Long Box) Replaces 1997 Chevy S-10 W/ 21,000 Miles	24,985	22,996
101-337.00-983.000	Fire	Chevy Trailblazer (4 Door, 4WD) Replaces 2000 Chevy Blazer (Chief)	24,985	23,936
208-717.00-983.000	Parks, Recreation, & Forestry	Pick-Up Truck (Forestry) - New	29,500	24,521
208-695.00-983.000	Parks, Recreation, & Forestry	Senior Bus (Senior Transportation) - New	39,000	30,522
208-717.00-983.000	Parks, Recreation, & Forestry	Pick-Up Truck (Parks)	29,500	24,521
101-442.00-983.000	Public Works	4 Wheel Drive Pickup, Regular Cab with Snow Plow (Replaces #72)	26,000	22,996
101-442.00-983.000	Public Works	4 Wheel Drive Pickup, Regular Cab with Snow Plow (Replaces #69)	26,000	22,996
592-000.000-142.000	Water & Sewer	¾ Ton Pickup 4WD (Replaces Vehicle #70)	24,985	22,996
592-000.000-142.000	Water & Sewer	¾ Ton Pickup 4WD (New)	24,985	22,996
			<b>\$ 343,340</b>	<b>\$ 322,729</b>

CITY OF NOVI  
New 2007, 2008 Vehicles Bid Tab

September 11, 2007

	Qty	Suburban Ford	Bill Wink Chevrolet	Bill Wink Alternate	Champion Chev.	Signature Ford	Red Holman Pontiac GMC	Mobility Transport	Joseph Chevrolet	Jorgensen Ford	Dave Smith Pontiac	Bob Thibodeau Ford	Varsity Ford	Gorno Ford
Assessing - Jeep Liberty Sport or Equiv.			08 Chevrolet		08 Chev Equinox AWD	08 Jeep Liberty			08 Chev Trailblazer		08 GMC Envoy			
	1		\$ 22,226		\$ 21,141	\$ 22,978			\$ 20,741		\$ 23,758			
			60-90 days ARO		4-6 weeks, no full size spare available	6-8 wks			90 days ARO, theft deterrent PASS Lock instead of Sentry Key, 17" BSW all season tires		11/1/07 or sooner, 4.2L I6 engine, 17" all season tires			
Comm. Dev. - Jeep Liberty Sport or Equiv.			08 Chevrolet		08 Chev Equinox AWD	08 Jeep Liberty			08 Chev Trailblazer		08 GMC Envoy			
	1		\$ 22,226		\$ 21,141	\$ 22,978			\$ 20,741		\$ 23,758			
			60-90 days ARO		4-6 weeks, no full size spare available	6-8 wks			90 days ARO, theft deterrent PASS Lock instead of Sentry Key, 17" BSW all season tires		11/1/07 or sooner, 4.2L I6 engine, 17" all season tires			
Comm. Dev. - Impala or equiv.			08 Chev Impala		08 Chev Impala				08 Impala		08 Pontiac Grand Prix			
	1		\$ 17,257		\$ 17,588				\$ 17,260		\$ 18,393			
			60-90 days ARO		4-6 weeks				90 days, compact spare tire included		11/1/07 or sooner, 3.8L series III V6			
Comm. Dev. - GMC Canyon Ext. Cab			08 Chev Colorado	08 Chev CT15653	08 Chev Colorado		08 GMC Canyon		08 Chev Colorado		08 GMC Canyon			
	2		\$ 21,332	\$ 21,332	\$ 21,470		\$ 20,157		\$ 20,518		\$ 19,484			
			60-90 days ARO	60-90 days ARO	4-6 wks, spray-in Linex bedliner		45-60 days ARO, traction control n/a with 4WD		90 days ARO, interior color is ebony/light cashmere, includes liner		11/1/07 or sooner, 3.7L I5			
Fire - F250 Reg. Cab, w/ 7/5' plow		08 Ford F250	08 Chev CK20903	CK25903 (stock)	08 Chev 2500 Silverado	08 Ford F250	08 GMC HD2500		08 Chev Silverado 2500HD	08 Ford F250	08 GMC 2500 Sierra	08 Ford F250	08 Ford F250	08 Ford F250XL
	1	\$ 23,598	\$ 25,686	\$ 24,576	\$ 27,979	\$ 23,213	blank		\$ 26,892	\$ 23,699	\$ 26,550	\$ 22,999	\$ 22,996	\$ 23,256
		90-120 working days after PO	60-90 days ARO, 6.0L Gas engine	60-90 days ARO, includes snowplow equipment	4-6 wks	12-14 wks		90 days ARO, 6 speed auto trans, interior color Dk. Titanium		90 days	11/1/07 or sooner, 9200 GVWR	6-8 wks ARO, price includes snow plow pkg., add \$55 for roof lights	150 days, Western plow camel or stone interior, plow prep package included in price	90-180 days ARO, Western plow
Fire - Trailblazer or equiv			08 Chev CT15506		08 Chev Trailblazer SS		08 Envoy SLE (Fleet)		08 Chev Trailblazer		08 GMC Envoy			
	1		\$ 27,245		\$ 27,638		\$ 23,308		\$ 23,936		\$ 30,190			
			60-90 days ARO		4-6 wks		45-60 days ARO, 4.2L 6 cyl engine		90 days ARO, 5.3L V8		11/1/07 or sooner, 5.3LV8			
Forestry - 1 ton, Reg Cab, 4x4 gas, w/ 8.5 plow (concluded to select alternate)		08 Ford F350	08 Chev CK30903 SRW		08 Chev 3500HD SRW Silverado	08 Ford F350 SRW	08 GMC HD3500 SRW		08 Chev Silverado 3500HD	08 Ford F350	08 GMC 3500 Sierra	08 Ford F350	08 Ford F350	08 Ford F350XL
	1	\$ 24,123	\$ 26,709		\$ 26,610	\$ 23,921	\$ 26,235		\$ 27,111	\$ 24,838	\$ 29,354	\$ 24,149	\$ 24,140	\$ 24,342
		90-120 working days after PO	16" wheels		4-6 wks	12-14 wks, alternator 115 amp	45-60 days ARO, 9900# GVWR, 133" WB, 6.0L V8, 125 amp/600 CCA battery, 16" wheels	90 days ARO, 6 sp auto trans, 9900 GVWR, 133" WB, 16" tire, 125 amp alternator, interior Dk. Titanium	90 days ARO	11/1/07 or sooner, 6 speed auto HD trans, 11400 GVWR, 6.0L VVT V8	6-8 wks ARO, price includes snow plow pkg.	150 days, 115 amp alternator, camel or stone interior, Western plow	90-180 days ARO, Western plow	
Parks - 1 ton, Reg Cab, 4x4 diesel, w/ 8.5 plow (concluded to select alternate)		08 Ford F350	08 Chev CK30903 SRW		08 Chev 3500HD SRW Diesel Silverado	08 Ford F350 SRW	08 GMC HD3500 SRW		08 Chev Silverado 3500HD	08 Ford F350	08 GMC 3500 Sierra	08 Ford F350	08 Ford F350	08 Ford F350 XL
	1	\$ 32,367	\$ 32,723		\$ 33,109	\$ 29,671	\$ 32,620		\$ 33,495	\$ 30,381	\$ 36,156	\$ 29,699	\$ 29,683	\$ 30,051
		90-120 working days after PO	60-105 days ARO, 16" wheels, Allison 6 speed trans, 6.6 Duramax diesel		4-6 wks	12-14 wks	45-60 days ARO, 9900# GVWR, 133" WB, 6.6L V8, 16" wheels, Allison 1000 auto trans	90 days ARO, 6.6L Duramax Turbo Diesel V8, 16" tire, Dual 125 amp alternator, interior Dk. Titanium	90 days ARO	11/1/07 or sooner, 11400 GVWR, 6.6L Turbo Diesel V8	6-8 wks ARO	150 days, Western plow, camel or stone interior	90-180 days ARO, Western plow	

CITY OF NOVI  
New 2007, 2008 Vehicles Bid Tab

September 11, 2007

	Qty	Suburban Ford	Bill Wink Chevrolet	Bill Wink Alternate	Champion Chev.	Signature Ford	Red Holman Pontiac GMC	Mobility Transport	Joseph Chevrolet	Jorgensen Ford	Dave Smith Pontiac	Bob Thibodeau Ford	Varsity Ford	Gorno Ford	
Alternate Parks & Forestry 1 ton, Reg Cab., 4x4 gas, w/plow		08 Ford F350	08 Chev CK30903 SRW		08 Chev 3500HD SRW Silverado	08 Ford F350 SRW	08 GMC HD3500 SRW					08 Ford F350	08 Ford F350	08 Ford F350 XL	
	2	\$ 24,603	\$ 26,334		\$ 26,710	\$ 24,521	\$ 26,620					\$ 25,318	\$ 24,699	\$ 24,620	\$ 24,836
		90-120 working days after PO	60-105 days, 6L gas engine, 16" wheels		4-6 wks, engine 6.0L, change made to price without initials	12-14 wks	45-60 days ARO, 6.0L V8 Gas, 9900# GVWR, 16" wheels					90 days ARO	6-8 wks ARO	150 days, camel or stone interior	90-180 days ARO, Western plow
Senior Van							08 GMC Savana Base Van	07 Ford E350 XL Pass. Van				08 Ford Econline			
	1						33,611	30,522				32,999			
							90-150 days ARO, 9 passenger, vinyl seats, 9600# GVWR	15-20 days, coin style commercial vinyl floor				10-12 wks ARO			
DPW - F250 Reg Cab 4x4 w/ 7/5' plow		08 Ford F250	08 Chev CK20903		08 Chev 2500 Silverado	08 Ford F250	08 GMC HD2500		08 Chev Silverado 2500HD		08 GMC 2500 Sierra	08 Ford F250	08 F250	08 Ford F250 XL	
	2	\$ 23,601	\$ 25,712		\$ 27,979	\$ 23,213	\$ 25,983		\$ 26,892		\$ 26,550	\$ 22,999	\$ 22,996	\$ 23,256	
		90-120 working days after PO	60-105 days ARO, 6L gas engine		4-6 wks	12-14 wks	45-85 days ARO, 9200# GVWR		90 days ARO, 6 speed auto trans, interior color Dk. Titanium		11/1/07 or sooner, 9200 GVWR	6-8 wks ARO, price includes snow plow package	150 days, camel or stone interior	90-180 days ARO, Western plow	
Water - F250 Reg Cab 4x4 w/ 7/5' plow		08 Ford F250	08 Chev CK20903		08 Chev 2500 Silverado	08 Ford F250	08 GMC HD2500		08 Chev Silverado 2500HD	08 Ford F250	08 GMC 2500 Sierra	08 Ford F250	08 F250	08 Ford F250 XL	
	2	\$ 23,601	\$ 25,712		\$ 27,979	\$ 23,080	\$ 25,983		\$ 26,892	\$ 24,331	\$ 26,550	\$ 22,999	\$ 22,996	\$ 23,256	
		90-120 working days after PO	60-105 days ARO, 6L gas engine		4-6 wks	12-14 wks	45-85 days ARO, 9200# GVWR		90 days ARO, 6 speed auto trans, Interior color Dk. Titanium	90 days	11/1/07 or sooner, 9200 GVWR	6-8 wks ARO, price includes snow plow package	150 days, camel or stone interior	90-180 days ARO, Western plow	

**Smith-Roy, Kathy**

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**From:** Lemmon, Glenn  
**Sent:** Thursday, October 04, 2007 8:53 AM  
**To:** Smith-Roy, Kathy  
**Subject:** Assessing Vehicle Purchase

Kathy,

I've reviewed the vehicle bids and request the Jeep Liberty for the Assessing Department. The Chevrolet Trailblazer is a little larger in size than we need and I think the Jeep may get a bit better mileage. If you have any questions or concerns, please contact me.

D. Glenn

10/04/2007

**Smith-Roy, Kathy**

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**Subject:** FW: Bids for vehicles

**From:** Hines, John

**Sent:** Wednesday, September 26, 2007 5:35 PM

**To:** Kalinovik, Carol

**Subject:** Bids for vehicles

Carol the following is my recommendation for vehicles for the Building and Ordinance Divisions:

(1) Chevy Impala      Bill Wink Chevrolet      lowest bid all inclusive @ \$17,257

(2) Chevy Colorodos      Joseph Chevrolet      lowest bid al inclusive @ \$20,518.05 Note: no one included a bed liner

(1) Jeep Liberty      Signature Ford      lowest bidder (only bidder) All inclusive @ \$22,978

If you have any questions please call me  
John Hines




# City of Novi

## FIRE DEPARTMENT

Date: September 20, 2007

To: Carol Kalinovik, Purchasing Director

From: Frank A. Smith, Fire Chief 

Re: Vehicle Bids

I have reviewed and evaluated the bids for the two Fire Department vehicles. The lowest of the 11 bids for the 2008 full-size 4WD pick-up with the plow package is Varsity Ford in Ann Arbor. The price of \$22,996.13 is \$1989 less than the budgeted amount of \$24985.

There are 5 bids for the 2008 4 WD 4 door Trailblazer/equivalent. The actual lowest bid is \$23,308 from Red Holman Pontiac/GMC and is based upon a V-6 engine in a GMC Envoy. While this bid is the lowest, it would be an underpowered combination on this vehicle. The Fire Marshall currently has this grouping in his vehicle and reports that it is underpowered.

I would recommend that the City purchase the 2008 Chevy 4WD 4 door Trailblazer equipped with the 5.3 liter V8 for \$23,936 from Joseph Chevrolet. The quoted price is \$1049 less than the budgeted amount of \$24985. This V8 also features Active Fuel Management which matches the number of cylinders used to the power demand of the vehicle.

Please call me if there are any questions.



# MEMORANDUM

Date: 10/1/07  
To: Randy Auler, Director, Novi Parks, Recreation & Forestry  
From: Matt Wiktorowski, Superintendent of Parks  
Re: Vehicle Purchase Recommendation

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Pursuant to review of city vehicle bid specifications opened September 11, 2007 the Parks Recreation & Forestry Department recommends the following vehicles for purchase during the 2007-2008 fiscal year:

**1) Forestry Division Pick-up**

Budgeted Amount – 29,500  
Bid Price: 24,521 (Low Bid) (Alternate H-1)  
Vehicle: 2008 Ford F-350 SRW (V-10 Gas)  
Vendor: Signature Ford-Lincoln-Mercury-Jeep

**2) Parks Division Pick-up**

Budgeted Amount – 29,500  
Bid Price: 24,521 (Low Bid) (Alternate H-1)  
Vehicle: 2008 Ford F-350 SRW (V-10 Gas)  
Vendor: Signature Ford-Lincoln-Mercury-Jeep

**3) Senior Division Passenger Van**

Budgeted Amount – 39,000  
Bid Price: 30,522 (Low Bid)  
Vehicle: 2007 Ford E-350 EXT XL Passenger Van  
Vendor: Mobility Transportation Services