



# CITY of NOVI CITY COUNCIL

[www.cityofnovi.org](http://www.cityofnovi.org)

Agenda Item J  
September 24, 2007

**SUBJECT:** Approval to purchase a One Ton Dump Truck from Varsity Ford in the amount of \$53,365.00.

**SUBMITTING DEPARTMENT:** Public Works

**CITY MANAGER APPROVAL:** PA for CJP

AMOUNT BUDGETED	\$ 54,900.00
EXPENDITURE REQUIRED	\$ 53,365.00
LINE ITEM NUMBER	101-442.00-984.000

**BACKGROUND INFORMATION:**

This is a 4-wheel drive truck that is utilized year round to haul equipment and material, plow snow, and spread salt. We received and reviewed 15 sealed bids in response to our Request for Proposals.

Company	Total Vehicle Cost
Bob Thibodeau Ford	\$52,999.00
Jorgensen Ford Sales	\$53,291.59
Varsity Ford	\$53,365.00
Bob Thibodeau Ford	\$53,599.00
Signature Ford	\$54,125.00
Jorgensen Ford Sales	\$54,200.59
Jorgensen Ford Sales	\$54,421.12
Gorno Ford	\$55,351.77
Motor City Truck	\$57,580.00
Motor City Truck	\$57,936.00
Motor City Truck	\$58,603.00
Wink Chevrolet	\$60,623.00
Red Holman Pontiac	\$61,316.00
Wink Chevrolet	\$61,348.00
Red Holman Pontiac	\$62,041.00

The first two lowest bidders, Bob Thibodeau Ford and Jorgensen Ford, bid an Iroquois truck box. This box does not meet our bid specifications of high-strength steel and 17" fold down box sides. We requested high-strength steel because of its durability, and 17" fold down box sides to better contain material (salt, dirt) within the truck box.

City Specs	Iroquois Bid
10 gauge high-strength steel	10 gauge steel body
10 gauge high-strength steel	12 gauge steel tailgate
17" fold down box sides	15" fold down box sides

We recommend purchasing the One Ton Dump Truck from Varsity Ford as they meet the City's vehicle specifications.

**RECOMMENDED ACTION:** Approval to purchase a One Ton Dump Truck from Varsity Ford in the amount of \$53,365.00.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Gatt				
Council Member Margolis				

	1	2	Y	N
Council Member Mutch				
Council Member Nagy				
Council Member Paul				



**CITY OF NOVI, MICHIGAN  
PURCHASING DEPARTMENT**

45175 W. TEN MILE RD.  
NOVI, MI 48375  
(248) 347-0446

**ONE TON DUMP TRUCK  
PROPOSAL FORM**

**BIDS DUE Tuesday, September 11, 2007 BY 2:00 P.M.**

Bid submitted by:

Name (printed) \_\_\_\_\_ Title: \_\_\_\_\_

Company (Legal Registration) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

For information on responding to this ITB, contact Carol Kalinovik, Purchasing Director, at [ckalinovik@cityofnovi.org](mailto:ckalinovik@cityofnovi.org)

Submittal of Bids: Bids must be delivered prior to the due date and time specified above to the City of Novi, Purchasing Department, 2<sup>nd</sup> floor, 45175 W. Ten Mile Rd., Novi, Michigan 48375. Bids must be submitted by person or mail. Faxed quotations will not be accepted.

**THE BID ENVELOPE MUST BE IDENTIFIED WITH THE FULL BID NAME AND DUE DATE.**

**THIS PAGE IS PAGE ONE OF THE PROPOSAL FORM. FAILURE TO SUBMIT PRICING ON THE PROPOSAL FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.**

**NOTICE TO BIDDERS:**

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). **Copies of bid documents obtained from any other source are not considered official copies.** The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued.

If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, [www.govbids.com](http://www.govbids.com), and obtain an official copy.



## CITY OF NOVI SPECIFICATIONS

### ONE TON DUMP TRUCK

F 550 4 x 4 Regular Cab Chassis or equivalent  
165" Wheelbase  
Exterior Color: Red  
Interior color: Gray

6.4L V8 Diesel  
Torq Shift 5 speed auto with OD (Diesel)  
4.88 Limited Slip Axle Ratio  
Payload upgrade 19,000# GVWR Pkg.  
Heavy Duty Alternator  
225 BSW X 19.5  
50 State Emissions System  
Vinyl Bench Seat w/armrests  
Dual Airbags – Driver, Passenger  
AM/FM Stereo with clock  
Tilt Wheel  
Cruise Control  
Air Conditioning  
XL Trim  
Power Windows, Power locks  
Trailer Tow Mirror, Manual Telescoping  
Spare Tire

#### **ADDITIONAL EQUIPMENT:**

#### **Rugby DU-11-4 Fold Down Sides Dump Body (3-4 yard dump) or equivalent**

- Outside dimensions 11'3" long x 96" wide
- 17" side height with brackets for side board
- 10 gauge high-strength steel sides, ends and floor with radius corners
- 45 degree sloped rub rail
- 5" structural channel long sills with 3" full width I-beam crossmembers on 16" centers
- FS 108 lighting recessed in rubber mounting
- Three cluster lights in lower apron
- Sloped ¼ cab shield with viewing window
- Full height front tapered corner posts, 11.25 wide and 4" deep with clearance light cutouts
- Rear corner posts with oval shaped stop/turn tail light
- One piece sides with two vertical side braces 6" wide
- Fully boxed dirt-shedding top rail on sides
- Sides include brackets for 6" side boards
- Front panel of 10 gauge steel, seamless one piece design with triple-bend top rail

- Both sides drop down 180 degrees
- Fold-down sides featuring centrally located quick release lever
- Door handle positively extends and retracts  $\frac{3}{4}$ " pins at each end, using a solid linkage member
- Electronic back-up alarm
- One (2) set of rubber mud flaps

#### **Tailgate:**

- 23" end height, four-way tailgate with adjustable rod on trip lever
- 10 gauge high strength steel construction tailgate
- Fully boxed brace frame with 2 vertical braces
- Angle iron reinforced decking at rear
- Heavy duty one inch diameter top and bottom hinge pin on new ez-latch mechanism that allows tailgate to fold down
- Grease fittings on upper pivot arms

#### **HR-540 EDM Subframe Scissor Hoist NTEA Class 40**

- Capacity approx 8.5 tons w/ 6" rear overhang
- Full length high strength steel sub frame
- Integral rear hinge
- Power up and down
- 5" cylinder bore with 16" stroke
- 2" chrome piston rod
- Body prop

#### **Engine Driven Clutch Pump Hydraulics to operate dump and spreader**

- Deweze clutch pump mounting kit
- Serpentine belt system reduces belt wear
- Kits utilize automatic belt tensioners for reduced maintenance
- Commercial Inertech pump delivers 17 G.P.M. @ 1600 RPM
- 12 Volt electric 125 ft. lb. clutch, heavy-duty sealed bearing
- Push button on/off switch on dash
- Gresen V-20-1 single stack double acting valve with cylinder port relief and power beyond
- Single lever Morse heavy-duty control with stand and cable
- Spreader control valve mounted on console for adjustment of auger/spinner
- 25 gallon hydraulic oil tank with sight/temp guide
- Mounted side of frame under body
- Stone shields located in front of rear axle
- Return line filter assembly
- Hydraulic hoses and quick-disconnects with dust caps at rear

#### **Buyers Stainless Steel Hyd. Under Tailgate Spreader**

- Quick attach pin mounting system
- $\frac{1}{4}$ " steel endplates with continuously welded 7 gauge body
- 304 stainless steel hinged cover plate so that material can be dumped over spreader when cover plate is down
- Four point hinged bottom exposes the entire auger for easy cleanout
- 6" H.D. auger has continuous  $\frac{3}{8}$ " flighting welded to 2" pipe with 1  $\frac{1}{4}$ " idler shaft
- Auger has 9" reverse flighting at one side for more even material flow
- 1  $\frac{1}{4}$ " auger end shaft has two greasable sealed bearings

- Auger and spinner powered hydraulic direct drive orbital type motors
- Poly spinner assembly

**Boss Snowplow – 9' Super Duty Steel Straight Blade (or Western, preferred)**

- Plow width 108" straight
- Plow width at 30 degree angle 93 ½"
- Moldboard height 29 ½"
- 11 gauge moldboard
- Seven (7) vertical ribs with reinforced moldboard
- Four (4) trip springs
- 1 ½" x 10" angle cylinders
- 2" x 1 1/8" x 10" lift cylinder
- ½" x 6" cutting edge
- Smarthitch 2 system
- Plow weight complete 822 lbs
- Smart touch straight blade hand held control
- Smartlights with dual halogen bulbs and amber turn signals

**Star 9200SQ Strobe Light Bar**

- Quad flash light bar with amber lens
- Light mounted on top of cabshield
- On/off switch in cab with in-line fuse

**Star Warning Four (4) Strobe System**

- Star Pak 3300Q power supply
- 3820 cable assemblies
- Two (2) 3901 amber strobe heads in each front marker lamp housing
- Two (2) 6" oval strobes located in rear corner posts
- System will operate from a single, fused dash mounted switch

**OPTIONS (priced separately):**

1. Donovan Manual Roller Tarp System
  - Hand crank control
  - 14' black mesh tarp cover
  
2. ½" Rear Hitch Plate w/ bracing to rear of truck
  - Electric brake control for 2 to 4 braking wheels on trailer
  - Safety chain D-rings
  - 15 ton pintle hook
  - 7 wire round pin trailer plug w/ rubber seal boot
  
3. 4" Rubber Housing Salt Light mounted at rear of body
  - Flood light to illuminate variable areas at rear of truck
  - Switch on dash wired direct to battery with inline fuse
  - All wiring run and protected by convoluted plastic loom



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PURCHASING DEPARTMENT**

45175 W. TEN MILE RD.  
NOVI, MI 48375  
(248) 347-0446

**ONE TON DUMP TRUCK  
PROPOSAL FORM**

**BIDS DUE Tuesday, September 11, 2007 BY 2:00 P.M.**

Bid submitted by:

Name (printed) PATRICK P. MAURER Title: FLEET MGR.

Company (Legal Registration) VARSIY FORD

Address 3480 JACKSON RD. P.O. BOX 2507

City ANN ARBOR State MI Zip 48106-2507

Telephone 734-996-2300 # 2219 Fax 734-996-5784

E-mail patmaurer@varsityford.com

Signature Patrick Maurer Date 9-11-07

For information on responding to this ITB, contact Carol Kalinovik, Purchasing Director, at [ckalinovik@cityofnovi.org](mailto:ckalinovik@cityofnovi.org)

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CITY OF NOVI  
PROPOSAL FORM

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

ONE TON DUMP TRUCK

Chassis w/ Additional Equipment as specified \$ 52,275.00 installed

Chassis Make & Model 2008 FORD F550 4X4

Option #1 (Tarp System) \$ 350.00 installed

Option #2 (Rear Hitch Plate) \$ 630.00 installed

Option #3 (Rubber Housing Salt Light) \$ 110.00 installed

GRAND TOTAL \$ 53,365.00 installed

We acknowledge receipt of the following Addendums:  
(please indicate numbers below)

\_\_\_\_\_

Comments: QUOTING HEIL BODY

\_\_\_\_\_

\_\_\_\_\_

Company Name: VARSIY FORD

Agent's Name: PATRICK P. MAURER  
(Please type)

Agent's Signature: Patrick Maurer

Date: 9-11-07

YOU MUST INCLUDE PAGE 10 WITH YOUR PROPOSAL!!



# Automotive Service Company

603 E. Washington Ave.  
P.O. Box 129  
Jackson, MI 49204-0129

Phone: 517-784-6131  
Fax: 517-784-0601

www.automotiveserviceco.com  
asco@automotiveserviceco.com

# QUOTATION

Quote Number 139

Quote Date: Sep 5, 2007  
Page: 1

Quoted To:
VARSITY FORD, INC. 3480 JACKSON ROAD P.O. BOX 2507 ANN ARBOR, MI 48106-2507

Customer ID	Good Thru	Payment Terms	Sales Rep
VARSITY FORD, INC.	10/5/07	Net 30 Days	MIKE CALDWELL

Quantity	Description	Unit Price	Amount
1.00	FURNISH AND INSTALL, DUMP BODY PACKAGE, WITH UNDERHOOD HYDRAULICS, BUYERS SALT SPREADER, BOSS SNOW PLOW (SEE DETAILED LIST BELOW) HEIL DUMP BODY MODEL SDYB-11.6" LONG, 18" DROP SIDES, 24" GATE, BODY IS CONSTRUCTED OF ALL 10 GA HITEN, 1/4 CAB SHIELD W/WINDOW SCREEN, STANDARD 84" ID, 96" O.D STANDARD SIDE BOARD POCKETS, STANDARD DURA CLASS DESIGN, STANDARD DUAL SIDE WALLS, STANDARD "LED" LIGHT KIT, QUICK RELEASE TAILGATE PINS, BRACKETS INCLUDED FOR SIDE BOARDS, 3-4 YARD CAPACITY. 1520 SUB FRAME HOIST ASSY, W/ RUGBY ARMS, NTEA CLASS 40 HOIST. CLUTCH DRIVEN UNDERHOOD HYDRAULIC SYSTEM, COMMERCIAL PUMP, 5.5" 120ft lb. CLUTCH W/ 8 GROOVE SERPENTINE BELT, PARKER V20 VALVE, QDB DUAL CONTROL SPREADER VALVE, C.W. MILLS MOUNTING KIT BUYERS PRODUCTS UNDER TAIL GATE STAINLESS STEEL PART#92420SSA, AS REQUESTED, POLY SPINNER. 1.25" GREASABLE SEALED BEARING ON AUGER. BOSS SNOW PLOW PACKAGE 9.0 SUPER DUTY STRAIGHT BLADE, SMART HITCH SMART LIGHTS, SMART TOUCH HAND HELD CONTROL STAR 9200SQ STROBE LIGHT BAR, W/ QUAD FLASH, AMBER LENS, MOUNTED ON TOP OF CAB SHIELD, CONTROLLED BY SWITCH MOUNTED ON DASH W/INLINE FUSE	18,392.00	18,392.00

*BACK UP ALARM*

Subtotal	Continued
Sales Tax	Continued
<b>TOTAL</b>	<b>Continued</b>



# Automotive Service Company

603 E. Washington Ave.  
P.O. Box 129  
Jackson, MI 49204-0129

Phone: 517-784-6131  
Fax: 517-784-0601

www.automotiveserviceco.com  
asco@automotiveserviceco.com

# QUOTATION

Quote Number 139

Quote Date: Sep 5, 2007  
Page: 2

Quoted To:
VARSITY FORD,INC. 3480 JACKSON ROAD P.O.BOX 2507 ANN ARBOR, MI 48106-2507

Customer ID	Good Thru	Payment Terms	Sales Rep
VARSITY FORD,INC.	10/5/07	Net 30 Days	MIKE CALDWELL

Quantity	Description	Unit Price	Amount
	STAR FOUR (4) STROBE SYSTEM, MODEL RSK-244P-3, (NOTE REPLACES 3300Q) STROBE OPTIONS #1 OPTION DONOVAN MANUAL TARP KIT W/ 14.0' MESH TARP ADD \$350.00 #2 OPTION TRAILER TOW PACKAGE W/ 1/2" PLATE, REINFORCED TO TRUCK FRAME, D-RINGS FOR SAFETY CHAINS, DRAWTITE MODEL 5500 ELECT BRAKE CONTROL, 15 TON PINTLE HOOK, 7 WIRE TRAILER PLUG W/RUBBER BOOT, ADD \$630.00 #3 OPTION 4.75" RUBBER HOUSING SALT LIGHT AT REAR OF BODY, WITH SWITCH ON DASH. ADD \$110.00		
		Subtotal	18,392.00
		Sales Tax	
		<b>TOTAL</b>	<b>18,392.00</b>



**LIGHT DUTY**  
Dump Bodies & Hoists



*Shaping The Way  
America Works*



# Yardbird™

*Durability in a Smaller,  
Light Duty Package.*

Backed by over 100 years of experience, the *Yardbird* is the *Light Duty* choice for contractors and municipalities around the world who don't want to compromise on quality and durability. The *Yardbird* features our patented *DuraClass®* design, with a continuous formed body sidewall and fully enclosed top rail for superior resistance to moisture and corrosion. The *double-wall body side*, *full depth rear corner posts* and *enclosed front corner posts*, plus our famous *interlaced subframe* give *Yardbird* uncommon strength and rigidity for a smaller dump body.

The *1520 Hoist*, standard on all *Yardbirds*, is equipped with a powerful 5-inch cylinder, heavy-duty platform hinge, and your choice of electric or PTO drives.

The *Yardbird* is available in sizes from 2 yd<sup>3</sup> to 4.5 yd<sup>3</sup> pt and lengths from 8 to 12 feet, in standard high tensile steel or stainless steel construction. Other steel choices and options are available, so you can build your *Yardbird* to suit the way *YOU* work.



*The Yardbird features a fully-interlaced subframe, full depth corner posts, as well as fully-enclosed front corner posts. The Yardbird's heavy duty platform hinge is greaseable.*



*The new Yardbird comes with an optional dropside, equipped with a patent-pending Easy-Latch System™ which allows you to push the side panels closed, eliminating the need for manual locking.*



**TBEI** WORLD CLASS  
precision & performance  
in truck bodies & equipment

P.O. Box 49 • 1425 Highway 25 North • Tishomingo, MS 38873  
800.255.4345 • Fax: 800.728.4345 • www.heilbytbei.com

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All bodies shown with some optional equipment.  
Models and options are subject to change without notice.

CONTACT YOUR DISTRIBUTOR  
**AUTOMOTIVE SERVICE CO.**  
**603 E. WASHINGTON AVE.**  
**JACKSON, MI. 49203**  
**1-517-784-6131**

ORIGINAL



CITY OF NOVI  
PROPOSAL FORM

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

ONE TON DUMP TRUCK

Chassis w/ Additional Equipment as specified \$ 51802<sup>00</sup> installed

Chassis Make & Model FORD F-550

Option #1 (Tarp System) \$ 393<sup>00</sup> installed

Option #2 (Rear Hitch Plate) \$ 695<sup>00</sup> installed

Option #3 (Rubber Housing Salt Light) \$ 109<sup>00</sup> installed

GRAND TOTAL \$ 52999<sup>00</sup> installed

We acknowledge receipt of the following Addendums:  
(please indicate numbers below)

\_\_\_\_\_

Comments: DUMP TO BE FURNISHED BY CANFIELD  
EQUIPMENT SERVICE INC. (SEE ATTACHED FOR  
SPECIFICATIONS)

Company Name: BOB THIBODEAU FORD

Agent's Name: W.J. Mc CARTHY  
(Please type)

Agent's Signature: W.J. McCarthy

Date: 9-11-07

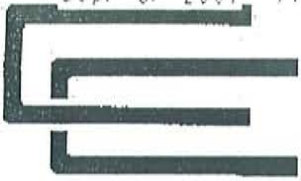
YOU MUST INCLUDE PAGE 10 WITH YOUR PROPOSAL!!

Sep. 8. 2007 7:45PM

CANFIELD

1

No. 7608 P. 2  
QUOTATION



EQUIPMENT  
SERVICE, INC.

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
BOB THIBODEAU FORD  
26333 VAN DYKE

SHIP TO:  
BOB THIBODEAU FORD  
26333 VAN DYKE

CENTER LINE MI 48015  
PHONE: 810-755-2100

CENTER LINE MI 48015  
CONTACT: BILL

TERMS	F.O.B	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

FURNISH AND INSTALL THE FOLOWING EQUIPMENT ON A FORD CAB CHASSIS F-550 4X4 165"WHEEL BASE 84"/CAB AXLE

- IROQUIS BRAVE SERIES HEAVY DUTY DUMP BODY
- 3-5 YARD CAPACITY DUMP BODY WITH FOLD DOWN SIDES
- BODY LENGTH 11-FT BODY OUTSIDE WIDTH 94" INSIDE WIDTH 89"
- 10-GA STEEL FLOOR SIDES AND FRONT
- 12-GA DOUBLE PANEL TAIL-GATE
- 3"STRUCTURAL CHANNEL CROSSMEMBERS
- 6"STRUCTRAL CHANNEL LONGSILLS
- 15"HIGH 3.5-CAPACITY YARDS FOLD DOWN SIDES
- 21"HIGH SLANTED TAILGATE WITH PRO-LATCH RELEASE SYSTEM
- THREE (3)-PANEL DIRT SHEDDING TAIL-GATE
- 1/4"CAB PROTECTOR
- SCREEN WINDOW
- TWO (2)-INTERMEDIATE SIDE POST ONE (1)-FRONT POST
- BOXED TOP RAIL
- DIRT SHEDDING RAILS/INSIDE RADIUS CORNERS
- FVMSSS-ICC CLEARNCE LIGHTS AND REFLECTORS
- REAR CORNER POSTS WITH OVAL-SHAPED STOP/TURN TAIL LIGHTS
- DUMP BODY PAINTED RED TO MATCH CAB CHASSIS
- PRECO-97-DB ELECTRONIC BACK UP ALARM SYSTEM
- (1)-SET OF REAR RUBBER MUD-FLAPS

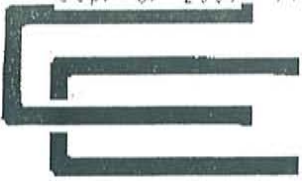
\*\*\* CONTINUED NEXT PAGE \*\*\*


Sep. 8. 2007 7:46PM

CANFIELD

2

No. 7608 P. 3  
QUOTATION



EQUIPMENT  
SERVICE, INC.

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
BOB THIBODEAU FORD  
26333 VAN DYKE

SHIP TO:  
BOB THIBODEAU FORD  
26333 VAN DYKE

CENTER LINE MI 48015  
PHONE: 810-755-2100

CENTER LINE MI 48015  
CONTACT: BILL

TERMS	F.O.B.	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

UNDER BODY SUB-FRAME HOIST CLASS-40 MODEL # VC-520SF-PDA 10.1 TON CAPACITY  
DOUBLE ACTING  
SAFTEY BRACE

ENGINE DRIVEN CLUTCH PUMP HYDRAULICS TO OPERATE DUMP BODY AND SPREADER  
DEWEZE CLUTCH PUMP MOUNTING KIT  
SEPERTINE BELT SYSTEM REDUCES BELT WEAR  
KITS UTILIZE AUTOMATIC BELT TENSIONERS FOR REDUCED MAINTENANCE  
COMMERCIAL INERTECH PUMP DELIVERS 17-G.P.M @ 1600-RPM  
12-VOLT ELECTRIC 125-FT LB CLUTCH HEAVY DUTY SELED BEARING  
PUSH BUTTON ON/OFF SWITCH  
GRESN V-20-1 SINGEL STACK DOUBLE ACTING VALVE WITH CYLINDER PORT RELIEF  
AND POWER BEYOND  
SINGLE LEVER MORSE HEAVY-DUTY CONTROL WITH STAND AND CABLE  
SPREADER CONTROL VALVE MOUNTED ON CONSOLE FOR ADJUSTMENT OF AUGER/SPINNER  
25-GALLON HYDRAULIC OIL TANK WITH SIGHT/TEMP GUIDE  
(MOUNTED SIDE OF FRAME UNDER BODY)  
STONE SHIELDS LOCATED IN FORNT OF AXLE  
RETURN LINE FILTER ASSEMBLY  
HYDRAULIC HOSE AND QUICK-DISCONNECTS WITH DUST CAPS AT REAR

BUYERS STAINLESS STEEL HYDRAULIC UNDER TAILGATE SPREADER SYSTEM  
QUICK ATTACH PIN MOUNTING SYSTEM  
1/4"STEEL ENDPLATES WITH CONTINUOUSLY WELDED 7-GAUGE BODY  
304-STAILLESS STEEL HINGED COVER PLATE

\*\*\* CONTINUED NEXT PAGE \*\*\*


Sep. 8. 2007 7:47PM

CANFIELD

3

No. 7608 P. 4  
QUOTATION



EQUIPMENT  
SERVICE, INC.

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
BOB THIBODEAU FORD  
26333 VAN DYKE

SHIP TO:  
BOB THIBODEAU FORD  
26333 VAN DYKE

CENTER LINE MI 48015  
PHONE: 810-755-2100

CENTER LINE MI 48015  
CONTACT: BILL

TERMS	F.O.B	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

FOUR POINT HINGED BOTTOM

6"HEAVY DUTY AUGER HAS CONTINUOUS 3/8"FLIGHTING WELDED TO 2"PIPE WITH 1-1/4" IDLER SHAFT

AUGER HAS 9"REVERSE FLIGHTING AT ONE SIDE FOR MORE EVEN MATERIAL FLOW  
1-1/4"AUGER END SHAFT HAS (2)-GREASABLE SEALED BEARINGS  
AUGER AND SPINNER POWERED HYDRAULIC DIRECT DRIVE ORBITAL TYPE MOTOS  
PLOY SPINNER ASSEMBLY

STAR-9200SQ STROBE LIGHT BAR  
QUAD FLASH LIGHT BAR WITH AMBER LENS  
LIGHT MOUNTED ONTOP OF CAB-SHIELD  
ON-OFF SWITCH IN CAB WITH IN LINE FUSE

STAR WARING FOUR (4)-STROBE SYSTEM  
POWER SUPPLY  
(2)-AMBER STROBE HEADS IN EACH FRONT MARKER LAMP HOUSING  
(2)-6"OVAL STROBE LOCATED IN REAR CONER POST  
SYSTEM WILL OPERATE FORM SINLE FUSED DASH MOUNTED SWITCH

TOTAL DUMP BODY AND LIGHTING EQUIPMENT INVESTMENT \$ 13639.00

OPTIONAL EQUIPMENT \*\*\*\*\*

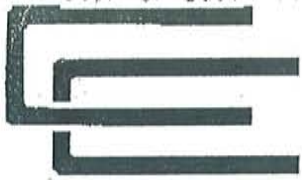
(1)-BOSS SNOWPLOW-9FT SUPER DUTY STEEL STRAIGHT BLADE  
SMART-HITCH 2-SYSTEM  
SMARTLIGHTS WITH DUAL HALONGEN BULBS AND AMBER TURN LIGHTS

\*\*\* CONTINUED NEXT PAGE \*\*\*




Sep. 8. 2007 7:47PM

No 7608 P. 5  
QUOTATION



CANFIELD  
EQUIPMENT  
SERVICE, INC.

4

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
BOB THIBODEAU FORD  
26333 VAN DYKE

SHIP TO:  
BOB THIBODEAU FORD  
26333 VAN DYKE

CENTER LINE MI 48015  
PHONE: 810-755-2100

CENTER LINE MI 48015  
CONTACT: BILL

TERMS	F.O.B.	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

SMART-TOUCH HAND HELD CONTROLLER

ADD \$ 4693.00 TO EST TOTAL

(2) -WESTERN SNOW PLOW 9FT  
ULTRA-MOUNT  
LOW-PROFILE HALOGEN HEAD-LIGHTS  
HAND-HELD CONTROLLER

ADD \$ 4539.00 TO EST TOTAL

(3) -DONOVAN MANUAL ROLLER TARP SYSTEM  
HAND CRANK CONTROL  
14'BLACK MESH TARP COVER

ADD \$ 393.00 TO EST TOTAL

(4) -1/2"REAR HITCH PLATE WITH BRACING TO REAR OF TRUCK  
ELECTRIC BRAKE CONTROL  
SAFETY D-RINGS  
15-TON PINTLE HOOK  
7-WAY ROUND TRAILER PLUG WITH RUBBER SEAL BOOT

ADD \$ 695.00 TO EST TOTAL

(5) -4"RUBER HOUSING SALT LIGHT MOUNTED AT REAR OF BODY  
SWITCH ON WIRED DIRECT TO BATTERY WITH INLINE FUSE  
ALL WIRING RUN PROTECTED BY CONVOLUTED PLASTIC LOOM

ADD \$ 109.00 TO EST TOTAL

Shlesqtetafsononaynbawedhdnawhibyfigur6.orAdd is applicable placed within 30 days. Please refer to the above quotation number when placing order.

DEALER CODE # \_\_\_\_\_ PO# \_\_\_\_\_

Authorized Signature \_\_\_\_\_

EST TOTAL	13,639.00



CITY OF NOVI, MICHIGAN  
PURCHASING DEPARTMENT  
45175 W. TEN MILE RD.  
NOVI, MI 48375  
(248) 347-0446

ONE TON DUMP TRUCK  
PROPOSAL FORM

BIDS DUE Tuesday, September 11, 2007 BY 2:00 P.M.

Bid submitted by:

Name (printed) J. LAMARR Title: FLEET Sales Mgr

Company (Legal Registration) JORGENSEN FORD SALES

Address 8333 MICHIGAN AVENUE  
DETROIT, MI 48210

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone 313 584-2464 Fax 313 584-2689

E-mail FLEETJIM@AOC.COM

Signature [Handwritten Signature] Date 9-12-07

For information on responding to this ITB, contact Carol Kalinovik, Purchasing Director, at [ckalinovik@cityofnovi.org](mailto:ckalinovik@cityofnovi.org)

Submittal of Bids: Bids must be delivered prior to the due date and time specified above to the City of Novi, Purchasing Department, 2<sup>nd</sup> floor, 45175 W. Ten Mile Rd., Novi, Michigan 48375. Bids must be submitted by person or mail. Faxed quotations will not be accepted.

THE BID ENVELOPE MUST BE IDENTIFIED WITH THE FULL BID NAME AND DUE DATE.

THIS PAGE IS PAGE ONE OF THE PROPOSAL FORM. FAILURE TO SUBMIT PRICING ON THE PROPOSAL FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

**NOTICE TO BIDDERS:**

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). Copies of bid documents obtained from any other source are not considered official copies. The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued.

If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, [www.govbids.com](http://www.govbids.com), and obtain an official copy.



### CITY OF NOVI PROPOSAL FORM

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

#### ONE TON DUMP TRUCK

Chassis w/ Additional Equipment as specified \$ 52094.59 installed

Chassis Make & Model Ford F550 4x4

*w/ Western  
Plow*

Option #1 (Tarp System) \$ 393.00 installed

Option #2 (Rear Hitch Plate) \$ 695.00 installed

Option #3 (Rubber Housing Salt Light) \$ 109.00 installed

GRAND TOTAL \$ 53291.59 installed

We acknowledge receipt of the following Addendums:  
(please indicate numbers below)

\_\_\_\_\_

Comments: Bidding w/ CAN FIELD  
EQUIPMENT, Their Specs enclosed

Company Name: JORGENSEN FORD SALES

Agent's Name: J. M. LAMARR  
(Please type)

Agent's Signature: *J. M. Lamarr*

Date: 9-11-07

**YOU MUST INCLUDE PAGE 10 WITH YOUR PROPOSAL!!**

Order No: 1000 Priority: IMZ CRD IN: Q0172 CRD TYPE: 0000

Ord Code: 660A Cust/Fit Name: NOVI PO Number:

RETAIL DLR INV RETAIL DLR INV

F57 F550 4X4 CHAS/C \$34120 \$31593.00 19000# GVWR PKG

165" WHEELBASE 90L PWR EQUIP GROUP 530 440.00

F1 RED CLEARCOAT TELE TT MIR-PWR

1 CLTH BNCH W/ARM 160 133.00 JOB #2 BUILD

S MEDIUM STONE 425 50 STATE EMISS NC NC

60A PREF EQUIP PKG 47Z AMB PKG NOT REQ

.XL TRIM 473 SNOW PLOW PKG 85 71.00

55D .DRIVER AIRBAG NC NC SPARE TIRE/WHLQ 350 291.00

55P .PASSNGER AIRBAG NC NC

587 .AM/FM STER/CLK NC NC TOTAL BASE AND OPTIONS 44750 38201.59

99R 6.4L V8 DIESEL 6545 5432.00 TOTAL 44750 38201.59

44B 5-SPEED AUTO NC NC \*THIS IS NOT AN INVOICE\*

TFB .225 BSW AS 19.5 NC NC

X8L 4.88 LTD SLIP 360 299.00 \* MORE ORDER INFO NEXT PAGE \*

68U PAYLOAD UPGRADE 440 365.00 F8=Next

F1=Help F2=Return to Order F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

QC035231

524 TILT WHEEL \$150 \$125.00

525 CRUISE CONTROL 235 195.00

572 AIR CONDITIONER 850 706.00

61J JACK NC NC

65Z AFT AXLE TANK NC NC

67D XTR HVY DTY ALT NC NC

SP DLR ACCT ADJ (1777.00)

SP FLT ACCT CR (693.00)

31 U.S. GAL GAS 89.59

B4A NET INV FLT OPT NC 7.00

DEST AND DELIV 925 925.00

TOTAL BASE AND OPTIONS 44750 38201.59

TOTAL 44750 38201.59

\*THIS IS NOT AN INVOICE\*

F7=Prev

F1=Help F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC035231



**CANFIELD  
EQUIPMENT  
SERVICE, INC.**

**QUOTATION**

QUOTE NO.	66698
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 10700  
JORGENSEN FORD  
8333 MICHIGAN AVE

DETROIT MI 48210-2192  
PHONE: 313-584-2250

SHIP TO:  
JORGENSEN FORD  
8333 MICHIGAN AVE

DETROIT MI 48210-2192  
CONTACT: JIM LAMARR

TERMS	F.O.B	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2008	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

FURNISH AND INSTALL THE FOLOWING EQUIPMENT ON A FORD CAB CHASSIS F-550  
4X4 165"WHEEL BASE 84"/CAB AXLE

- IROQUIS BRAVE SERIES HEAVY DUTY DUMP BODY
- 3-5 YARD CAPACITY DUMP BODY WITH FOLD DOWN SIDES
- BODY LENGTH 11-FT BODY OUTSIDE WIDTH 94" INSIDE WIDTH 89"
- 10-GA STEEL FLOOR SIDES AND FRONT
- 12-GA DOUBLE PANEL TAIL-GATE
- 3"STRUCTURAL CHANNEL CROSSMEMBERS
- 6"STRUCTRAL CHANNEL LONGSILLS
- 15"HIGH 3.5-CAPACITY YARDS FOLD DOWN SIDES
- 21"HIGH SLANTED TAILGATE WITH PRO-LATCH RELEASE SYSTEM
- THREE (3)-PANEL DIRT SHEDDING TAIL-GATE
- 1/4"CAB PROTECTOR
- SCREEN WINDOW
- TWO (2)-INTERMEDIATE SIDE POST ONE (1)-FRONT POST
- BOXED TOP RAIL
- DIRT SHEDDING RAILS/INSIDE RADIUS CORNERS
- FVMSSS-ICC CLEARNCE LIGHTS AND REFLECTORS
- REAR CORNER POSTS WITH OVAL-SHAPED STOP/TURN TAIL LIGHTS
- DUMP BODY PAINTED RED TO MATCH CAB CHASSIS
- PRECO-97-DB ELECTRONIC BACK UP ALARM SYSTEM
- (1)-SET OF REAR RUBBER MUD-FLAPS

\*\*\* CONTINUED NEXT PAGE \*\*\*


SEP. 0. 2007 1:02PM

**CANFIELD**  
**EQUIPMENT**  
**SERVICE, INC.**

QUOTE NO.	66698
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
 Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 10700  
 JORGENSEN FORD  
 8333 MICHIGAN AVE

DETROIT MI 48210-2192  
 PHONE: 313-584-2250

SHIP TO:  
 JORGENSEN FORD  
 8333 MICHIGAN AVE

DETROIT MI 48210-2192  
 CONTACT: JIM LAMARR

TERMS	F.O.B.	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2008	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

UNDER BODY SUB-FRAME HOIST CLASS-40 MODEL # VC-520SF-PDA 10.1 TON CAPACITY  
 DOUBLE ACTING  
 SAFTEY BRACE

ENGINE DRIVEN CLUTCH PUMP HYDRAULICS TO OPERATE DUMP BODY AND SPREADER  
 DEWEZE CLUTCH PUMP MOUNTING KIT  
 SEPENTINE BELT SYSTEM REDUCES BELT WEAR  
 KITS UTILIZE AUTOMATIC BELT TENSIONERS FOR REDUCED MAINTENANCE  
 COMMERCIAL INERTECH PUMP DELIVERS 17-G.P.M @ 1600-RPM  
 12-VOLT ELECTRIC 125-FT LB CLUTCH HEAVY DUTY SELED BEARING  
 PUSH BUTTON ON/OFF SWITCH  
 GRESEN V-20-1 SINGEL STACK DOUBLE ACTING VALVE WITH CYLINDER PORT RELIEF  
 AND POWER BEYOND  
 SINGLE LEVER MORSE HEAVY-DUTY CONTROL WITH STAND AND CABLE  
 SPREADER CONTROL VALVE MOUNTED ON CONSOLE FOR ADJUSTMENT OF AUGER/SPINNER  
 25-GALLON HYDRAULIC OIL TANK WITH SIGHT/TEMP GUIDE  
 (MOUNTED SIDE OF FRAME UNDER BODY)  
 STONE SHIELDS LOCATED IN FORNT OF AXLE  
 RETURN LINE FILTER ASSEMBLY  
 HYDRAULIC HOSE AND QUICK-DISCONNECTS WITH DUST CAPS AT REAR

BUYERS STAINLESS STEEL HYDRAULIC UNDER TAILGATE SPREADER SYSTEM  
 QUICK ATTACH PIN MOUNTING SYSTEM  
 1/4"STEEL ENDPLATES WITH CONTINUOUSLY WELDED 7-GAUGE BODY  
 304-STAILLESS STEEL HINGED COVER PLATE

\*\*\* CONTINUED NEXT PAGE \*\*\*


SEP. 0. 2007 7:00PM  
**LANFIELD**  
**EQUIPMENT**  
**SERVICE, INC.**

QUOTE NO.	66698
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
 Phone: 586.757.2020 Fax: 586.757.2294

SHIP TO:  
 JORGENSEN FORD  
 8333 MICHIGAN AVE

SUBMITTED TO 10700  
 JORGENSEN FORD  
 8333 MICHIGAN AVE

DETROIT MI 48210-2192  
 PHONE: 313-584-2250

DETROIT MI 48210-2192  
 CONTACT: JIM LAMARR

TERMS	F.O.B	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2008	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

FOUR POINT HINGED BOTTOM  
 6"HEAVY DUTY AUGER HAS CONTINOUS 3/8"FLIGHTING WELDED TO 2"PIPE WITH 1-1/4" IDLER SHAFT  
 AUGER HAS 9"REVERSE FLIGHTING AT ONE SIDE FOR MORE EVEN MATERIAL FLOW  
 1-1/4"AUGER END SHAFT HAS (2)-GREASABLE SEALED BEARINGS  
 AUGER AND SPINNER POWERED HYDRAULIC DIRECT DRIVE ORBITAL TYPE MOTOS  
 PLOY SPINNER ASSEMBLY

STAR-9200SQ STROBE LIGHT BAR  
 QUAD FLASH LIGHT BAR WITH AMBER LENS  
 LIGHT MOUNTED ONTOP OF CAB-SHIELD  
 ON-OFF SWITCH IN CAB WITH IN LINE FUSE

STAR WARING FOUR (4)-STROBE SYSTEM  
 POWER SUPPLY  
 (2)-AMBER STROBE HEADS IN EACH FRONT MARKER LAMP HOUSING  
 (2)-6"OVAL STROBE LOCATED IN REAR CONER POST  
 SYSTEM WILL OPERATE FORM SINLE FUSED DASH MOUNTED SWITCH

TOTAL DUMP BODY AND LIGHTING EQUIPMENT INVESTMENT \$ 13639.00

OPTIONAL EQUIPMENT \*\*\*\*\*  
 (1)-BOSS SNOWPLOW-9FT SUPER DUTY STEEL STRAIGHT BLADE  
 SMART-HITCH 2-SYSTEM  
 SMARTLIGHTS WITH DUAL HALONGEN BULBS AND AMBER TURN LIGHTS

\*\*\* CONTINUED NEXT PAGE \*\*\*




**CANFIELD  
EQUIPMENT  
SERVICE, INC.**

QUOTE NO.	66698
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 10700  
JORGENSEN FORD  
8333 MICHIGAN AVE

DETROIT MI 48210-2192  
PHONE: 313-584-2250

SHIP TO:  
JORGENSEN FORD  
8333 MICHIGAN AVE

DETROIT MI 48210-2192  
CONTACT: JIM LAMARR

TERMS	F.O.B	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2008	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

SMART-TOUCH HAND HELD CONTROLLER

ADD \$ 4693.00 TO EST TOTAL

- (2) -WESTERN SNOW PLOW 9FT  
ULTRA-MOUNT  
LOW-PROFILE HALOGEN HEAD-LIGHTS  
HAND-HELD CONTROLLER

ADD \$ 4539.00 TO EST TOTAL

- (3) -DONOVAN MANUAL ROLLER TARP SYSTEM  
HAND CRANK CONTROL  
14'BLACK MESH TARP COVER

ADD \$ 393.00 TO EST TOTAL

- (4) -1/2"REAR HITCH PLATE WITH BRACING TO REAR OF TRUCK  
ELECTRIC BRAKE CONTROL  
SAFETY D-RINGS  
15-TON PINTLE HOOK  
7-WAY ROUND TRAILER PLUG WITH RUBBER SEAL BOOT

ADD \$ 695.00 TO EST TOTAL

- (5) -4"RUBER HOUSING SALT LIGHT MOUNTED AT REAR OF BODY  
SWITCH ON WIRED DIRECT TO BATTERY WITH INLINE FUSE  
ALL WIRING RUN PROTECTED BY CONVOLUTED PLASTIC LOOM

ADD \$ 109.00 TO EST TOTAL

Shipment is on a first-come, first-served basis. If applicable, it is placed within 30 days. Please refer to the above quotation number when placing order.

DEALER CODE # \_\_\_\_\_ PO# \_\_\_\_\_

Authorized Signature \_\_\_\_\_

EST TOTAL	13,639.00



# Yardbird™

*Durability in a Smaller,  
Light Duty Package.*

Backed by over 100 years of experience, the *Yardbird* is the *Light Duty* choice for contractors and municipalities around the world who don't want to compromise on quality and durability. The *Yardbird* features our patented *DuraClass®* design, with a continuous formed body sidewall and fully enclosed top rail for superior resistance to moisture and corrosion. The *double-wall body side*, *full depth rear corner posts* and *enclosed front corner posts*, plus our famous *interlaced subframe* give *Yardbird* uncommon strength and rigidity for a smaller dump body.

The *1520 Hoist*, standard on all *Yardbirds*, is equipped with a powerful 5-inch cylinder, heavy-duty platform hinge, and your choice of electric or PTO drives.

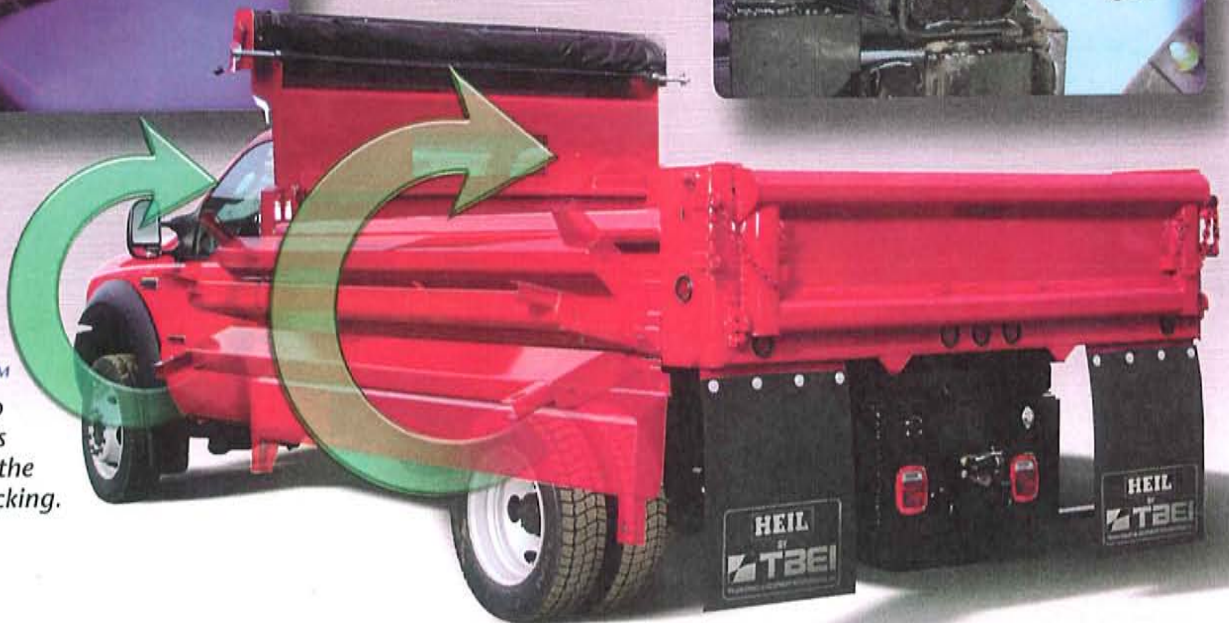
The *Yardbird* is available in sizes from 2 yd<sup>3</sup> to 4.5 yd<sup>3</sup> pt and lengths from 8 to 12 feet, in standard high tensile steel or stainless steel construction. Other steel choices and options are available, so you can build your *Yardbird* to suit the way *YOU* work.



*The Yardbird features a fully-interlaced subframe, full depth corner posts, as well as fully-enclosed front corner posts. The Yardbird's heavy duty platform hinge is greaseable.*



*The new Yardbird comes with an optional dropside, equipped with a patent-pending Easy-Latch System™ which allows you to push the side panels closed, eliminating the need for manual locking.*



**TBEI** WORLD CLASS  
precision & performance  
in truck bodies & equipment  
TRUCK BODIES & EQUIPMENT INTERNATIONAL, Inc.

P.O. Box 49 • 1425 Highway 25 North • Tishomingo, MS 38873  
800.255.4345 • Fax: 800.728.4345 • www.heilbytbei.com

© 2007, HEIL BY TBEI

All bodies shown with some optional equipment. Models and options are subject to change without notice.

## AUTOMOTIVE SERVICE CO.

603 E. Washington Ave.  
Jackson, MI 49203  
Phone: (517) 784-6131  
Fax: (517) 784-0601

TRUCK AND TRAILER EQUIPMENT SPECIALISTS

**LIGHT DUTY**  
Dump Bodies & Hoists



*Shaping The Way  
America Works*



Sep. 14. 2007 11:20AM  
 Sep. 8. 2007 7:45PM

No. 4640 P. 3  
 No. 7608 P. 2  
 QUOTATION

**LANFIELD  
 EQUIPMENT  
 SERVICE, INC.**

22077 Mound Road, Warren, MI 48091  
 Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
 BOB THIBODEAU FORD  
 26333 VAN DYKE

CENTER LINE MI 48015  
 PHONE: 810-755-2100

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

SHIP TO:  
 BOB THIBODEAU FORD  
 26333 VAN DYKE

CENTER LINE MI 48015  
 CONTACT: BILL

TERMS	F.O.B.	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		T CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

FURNISH AND INSTALL THE FOLOWING EQUIPMENT ON A FORD CAB CHASSIS F-550  
 4X4 165"WHEEL BASE 84"/CAB AXLE

- IROQUIS BRAVE SERIES HEAVY DUTY DUMP BODY
- 3-5 YARD CAPACITY DUMP BODY WITH FOLD DOWN SIDES
- BODY LENGTH 11-FT BODY OUTSIDE WIDTH 94" INSIDE WIDTH 89"
- 10-GA STEEL FLOOR SIDES AND FRONT
- 12-GA DOUBLE PANEL TAIL-GATE
- 3"STRUCTURAL CHANNEL CROSSMEMBERS
- 6"STRUCTRAL CHANNEL LONGSILLS
- 15"HIGH 3.5-CAPACITY YARDS FOLD DOWN SIDES
- 21"HIGH SLANTED TAILGATE WITH PRO-LATCH RELEASE SYSTEM
- THREE (3)-PANEL DIRT SHEDDING TAIL-GATE
- 1/4"CAB PROTECTOR
- SCREEN WINDOW
- TWO (2)-INTERMEDIATE SIDE POST ONE (1)-FRONT POST
- BOXED TOP RAIL
- DIRT SHEDDING RAILS/INSIDE RADIUS CORNERS
- FVMSSS-ICC CLEARNCE LIGHTS AND REFLECTORS
- REAR CORNER POSTS WITH OVAL-SHAPED STOP/TURN TAIL LIGHTS
- DUMP BODY PAINTED RED TO MATCH CAB CHASSIS
- PRECO-97-DB ELECTRONIC BACK UP ALARM SYSTEM
- (1)-SET OF REAR RUBBER MUD-FLAPS

\*\*\* CONTINUED NEXT PAGE \*\*\*


Sep. 14. 2007 11:20AM  
Sep. 8. 2007 7:46PM

No. 4640 P. 4  
No. 7608 P. 3  
QUOTATION

**ES** CANFIELD  
EQUIPMENT  
SERVICE, INC.

2

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
BOB THIBODEAU FORD  
26333 VAN DYKE

SHIP TO:  
BOB THIBODEAU FORD  
26333 VAN DYKE

CENTER LINE MI 48015  
PHONE: 810-755-2100

CENTER LINE MI 48015  
CONTACT: BILL

TERMS	F.O.B.	SALES REP	WRITTEN BY	POOL NO.	TAG
N30		CHAIVRE	TC		0
YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

UNDER BODY SUB-FRAME HOIST CLASS-40 MODEL # VC-520SF-PDA 10.1 TON CAPACITY  
DOUBLE ACTING  
SAFETY BRACE

ENGINE DRIVEN CLUTCH PUMP HYDRAULICS TO OPERATE DUMP BODY AND SPREADER  
 DEWEZE CLUTCH PUMP MOUNTING KIT  
 SEPENTINE BELT SYSTEM REDUCES BELT WEAR  
 KITS UTILIZE AUTOMATIC BELT TENSIONERS FOR REDUCED MAINTENANCE  
 COMMERCIAL INERTECH PUMP DELIVERS 17-G.P.M @ 1600-RPM  
 12-VOLT ELECTRIC 125-FT LB CLUTCH HEAVY DUTY SELED BEARING  
 PUSH BUTTON ON/OFF SWITCH  
 GRESN V-20-1 SINGEL STACK DOUBLE ACTING VALVE WITH CYLINDER PORT RELIEF  
 AND POWER BEYOND  
 SINGLE LEVER MORSE HEAVY-DUTY CONTROL WITH STAND AND CABLE  
 SPREADER CONTROL VALVE MOUNTED ON CONSOLE FOR ADJUSTMENT OF AUGER/SPINNER  
 25-GALLON HYDRAULIC OIL TANK WITH SIGHT/TEMP GUIDE  
 (MOUNTED SIDE OF FRAME UNDER BODY)  
 STONE SHIELDS LOCATED IN FORNT OF AXLE  
 RETURN LINE FILTER ASSEMBLY  
 HYDRAULIC HOSE AND QUICK-DISCONNECTS WITH DUST CAPS AT REAR

BUYERS STAINLESS STEEL HYDRAULIC UNDER TAILGATE SPREADER SYSTEM  
 QUICK ATTACH PIN MOUNTING SYSTEM  
 1/4"STEEL ENDPLATES WITH CONTINUOUSLY WELDED 7-GAUGE BODY  
 304-STAILLESS STEEL HINGED COVER PLATE

\*\*\* CONTINUED NEXT PAGE \*\*\*


Sep. 14. 2007 11:20AM  
 Sep. 8. 2007 7:47PM

No. 4640 P. 5  
 No. 7608 P. 4  
 QUOTATION

**SCANFIELD  
 EQUIPMENT  
 SERVICE, INC.**

3

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

22077 Mound Road, Warren, MI 48091  
 Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
 BOB THIBODEAU FORD  
 26333 VAN DYKE

SHIP TO:  
 BOB THIBODEAU FORD  
 26333 VAN DYKE

CENTER LINE MI 48015  
 PHONE: 810-755-2100

CENTER LINE MI 48015  
 CONTACT: BILL

TERMS	F.O.B.	SALES REP	WRITTEN BY	POST NO.	PAG
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YOUR INQUIRY		MAKE	MODEL	YEAR	EST SHIP DATE
NOVI-BID		FORD	F-550	2007	

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

FOUR POINT HINGED BOTTOM  
 6"HEAVY DUTY AUGER HAS CONTINUOUS 3/8"FLIGHTING WELDED TO 2"PIPE WITH 1-1/4" IDLER SHAFT  
 AUGER HAS 9"REVERSE FLIGHTING AT ONE SIDE FOR MORE EVEN MATERIAL FLOW  
 1-1/4"AUGER END SHAFT HAS (2)-GREASABLE SEALED BEARINGS  
 AUGER AND SPINNER POWERED HYDRAULIC DIRECT DRIVE ORBITAL TYPE MOTOS  
 PLOY SPINNER ASSEMBLY

STAR-9200SQ STROBE LIGHT BAR  
 QUAD FLASH LIGHT BAR WITH AMBER LENS  
 LIGHT MOUNTED ONTOP OF CAB-SHIELD  
 ON-OFF SWITCH IN CAB WITH IN LINE FUSE

STAR WARING FOUR (4)-STROBE SYSTEM  
 POWER SUPPLY  
 (2)-AMBER STROBE HEADS IN EACH FRONT MARKER LAMP HOUSING  
 (2)-6"OVAL STROBE LOCATED IN REAR CONER POST  
 SYSTEM WILL OPERATE FORM SINLE FUSED DASH MOUNTED SWITCH

TOTAL DUMP BODY AND LIGHTING EQUIPMENT INVESTMENT \$ 13639.00

OPTIONAL EQUIPMENT \*\*\*\*\*

(1)-BOSS SNOWPLOW-9FT SUPER DUTY STEEL STRAIGHT BLADE  
 SMART-HITCH 2-SYSTEM  
 SMARTLIGHTS WITH DUAL HALONGEN BULBS AND AMBER TURN LIGHTS


\*\*\* CONTINUED NEXT PAGE \*\*\*

Sep. 14. 2007 11:20AM  
 Sep. 8. 2007 7:47PM

No. 4640 P. 6  
 No. 7608 P. 5  
 QUOTATION

**EE CANFIELD  
 EQUIPMENT  
 SERVICE, INC.**

22077 Mound Road, Warren, MI 48091  
 Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 7552100  
 BOB THIBODEAU FORD  
 26333 VAN DYKE

CENTER LINE MI 48015  
 PHONE: 810-755-2100

SHIP TO:  
 BOB THIBODEAU FORD  
 26333 VAN DYKE

CENTER LINE MI 48015  
 CONTACT: BILL

QUOTE NO.	66696
DATE	09/08/07
EXPIRES	10/08/07

TERMS	F.O.B.	SALES REP	WRITTEN BY	POOL NO.	PAG
N30		T CHAIVRE	TC		0
YOUR INDUSTRY	MARK	MODEL	YEAR	EST SHIP DATE	
NOVI-BID	FORD	F-550	2007		

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

SMART-TOUCH HAND HELD CONTROLLER

ADD \$ 4693.00 TO EST TOTAL

- (2) - WESTERN SNOW PLOW 9FT  
 ULTRA-MOUNT  
 LOW-PROFILE HALOGEN HEAD-LIGHTS  
 HAND-HELD CONTROLLER

ADD \$ 4539.00 TO EST TOTAL

- (3) - DONOVAN MANUAL ROLLER TARP SYSTEM  
 HAND CRANK CONTROL  
 14' BLACK MESH TARP COVER

ADD \$ 393.00 TO EST TOTAL

- (4) - 1/2" REAR HITCH PLATE WITH BRACING TO REAR OF TRUCK  
 ELECTRIC BRAKE CONTROL  
 SAFETY D-RINGS  
 15-TON PINTLE HOOK  
 7-WAY ROUND TRAILER PLUG WITH RUBBER SEAL BOOT

ADD \$ 695.00 TO EST TOTAL

- (5) - 4" RUBER HOUSING SALT LIGHT MOUNTED AT REAR OF BODY  
 SWITCH ON WIRED DIRECT TO BATTERY WITH INLINE FUSE  
 ALL WIRING RUN PROTECTED BY CONVOLUTED PLASTIC LOOM

ADD \$ 109.00 TO EST TOTAL

Quotation is valid for 30 days. Please refer to the above quotation number when placing order.

DEALER CODE # \_\_\_\_\_ PO# \_\_\_\_\_

Authorized Signature \_\_\_\_\_

EST TOTAL	13,639.00