



CITY of NOVI CITY COUNCIL

www.cityofnovi.org

Agenda Item E
February 12, 2007

SUBJECT: Approval to purchase one (1) Dodge Magnum Police Package vehicle for the Police Department Uniform Patrol Division from Bill Snethkamp's Lansing Dodge through the Michigan State cooperative bid purchase program, at a cost of \$23,337.50 from State Drug Forfeiture Funds.

SUBMITTING DEPARTMENT: Police

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	\$ 23,337.50
AMOUNT BUDGETED	To be included with next Budget Amendment
LINE ITEM NUMBER	101-301.00-983.245 expense/101-00.00-632.300 revenue

BACKGROUND INFORMATION:

As part of the FY 2006-07 budget process, funds were allocated for the purchase of one (1) marked K-9 vehicle for the Police Department Uniform Patrol Division. State Drug Forfeiture funds would be used to purchase this vehicle which will be replacement / additional vehicle for older vehicles in the fleet.

The vehicle model to be purchased is the 2007 Dodge Magnum Police Vehicle. The Dodge Magnum is the only station wagon style police package vehicle. The station wagon style is preferred for use as a K-9 vehicle. The purchase would be made through the Michigan State cooperative bid purchase program. The vendor is Bill Snethkamp's Lansing Dodge.

Price quotes to purchase the vehicle through cooperative purchasing under the Michigan State, Macomb County and Oakland County bids were obtained from the dealerships that were awarded the bids. The State bid price through Snethkamp Dodge is the lowest.

State Drug Forfeiture Funds will be used for this purchase. A fair amount of the State Forfeiture Funds are acquired as a result of the work of the K-9 unit. Currently, there is an unencumbered balance in State Drug Forfeiture Funds of approximately \$125,000.

RECOMMENDED ACTION: Approval to purchase one (1) Dodge Magnum Police Package vehicle for the Police Department Uniform Patrol Division from Bill Snethkamp's Lansing Dodge through the Michigan State cooperative bid purchase program, at a cost of \$23,337.50 from State Drug Forfeiture Funds.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Gatt				
Council Member Margolis				

	1	2	Y	N
Council Member Mutch				
Council Member Nagy				
Council Member Paul				



www.novipolice.org

**NOVI POLICE
DEPARTMENT**

David E. Molloy
Chief of Police

Thomas C. Lindberg
Deputy Chief

Administration

(248) 347-0504
(248) 347-0590 Fax

Communications

(248) 347-0575
(248) 347-0526 Fax
(248) 348-7199 TDD

Investigations

(248) 347-0530
(248) 347-0570 Fax

Records

(248) 347-0510
(248) 347-0570 Fax

Uniform Patrol

(248) 348-7100
(248) 347-0526 Fax

45125 W. Ten Mile
Novi, MI 48375
(248) 348-7100
(248) 347-0570 Fax

MEMORANDUM

TO: Carol Kalinovik
Purchasing Director

FROM: Thomas C. Lindberg *TC*
Deputy Chief of Police

INITIATED BY: James Petres *JP*
Analyst Planner

DATE: February 2, 2007

SUBJECT: Purchase of Police K-9 Vehicle

The Police Department would like to initiate the purchase of one (1) marked K-9 vehicle for the Uniform Patrol Division. The cost of the vehicle is \$23,337.50. Funds for the purchase of the vehicles were appropriated in the FY 2006-2007 budget. State drug forfeiture funds will be used for the purchase.

The desired vehicle is the Dodge Magnum. This is the only station wagon style vehicle produced with a police package. Due to the fact that the vehicle is being purchased for use as a K-9 vehicle, this style of vehicle is better suited for the purpose.

The purchase would be made through a cooperative purchasing program. Price quotes were obtained from the dealerships that were awarded Dodge Magnum contracts by the State of Michigan, Macomb County and Oakland County. In addition, three other quotes were received. One was from the dealership that was awarded the contract by Oakland County for the standard Dodge Magnum. The other two were separate lower quotes from the dealership with the Oakland County contract for the police package Dodge Magnum. One of these was an alternate with the smaller engine.

The lowest price quote for an appropriately equipped vehicle obtained was from Bill Snethkamp's Lansing Dodge under the State of Michigan contract. It is recommended that the purchase be made from Snethkamp under the State contract.

Please process this request for approval at the City Council meeting on February 12, 2007. The price quote summary and the State contract information is attached. Please let me know if you have any questions.



Vehicles Purchases.xls
K-9 Magnum

Item	Code	Snethkamp		Aurand-Slingerland		Golling		Sterling Heights	
		State of Mich Bid	Oakland Co Bid	27A (3.7 L V-6)	Quote for Novi	Quote for Novi	Macomb Co Bid	29A (5.7 L V-8 Hemi)	
Base Price		\$ 23,467.50	\$ 21,020.45	\$ 21,460.25	\$ 22,945.45	\$ 21,020.00	\$ 22,696.90		
Left Spot Lamp - Black	LNF	\$ -	\$ 178.48	\$ 178.48	\$ 178.48	\$ 184.00	\$ 184.00		
Right Spot Lamp - Matching Black	LNA	\$ -	\$ 178.48	\$ 178.48	\$ 178.48	\$ 184.00	\$ 184.00		
Front Dome Lamp - White/Red	LCK	\$ -	\$ 44.62	\$ 44.62	\$ 44.62	\$ 46.00	\$ 46.00		
Full Sized Spare	TBW	\$ -	\$ 142.59	\$ 142.59	\$ 142.59	\$ 147.00	\$ 147.00		
Sunscreen Glass - NO	GAE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
Side Airbags - NO / DELETE	CGS	\$ (325.00)	\$ -	\$ 348.23	\$ -	\$ -	\$ -		
Power Driver Seat	JPR	\$ -	\$ 339.50	\$ 339.50	\$ 339.50	\$ 350.00	\$ 350.00		
5.7 Litre Hemi	EZB	\$ -	\$ 2,972.08	\$ -	\$ -	\$ 3,064.00	\$ -		
Heated outside mirrors	GTR	\$ 35.00	\$ 31.04	\$ -	\$ 31.04	\$ 32.00	\$ 32.00		
Vehicles Keyed Alike - No Alarm	GXF	\$ 40.00	\$ 35.89	\$ 35.89	\$ 35.89	\$ 37.00	\$ 37.00		
Deactivate Rear Doors & Windows		\$ -	\$ -	\$ 22.31	\$ -	\$ -	\$ -		
Delivery		\$ 120.00	\$ -	\$ -	\$ -	\$ -	\$ -		
Title		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15.00		
Subtotal		\$ 23,337.50	\$ 24,943.13	\$ 22,750.35	\$ 23,896.05	\$ 25,064.00	\$ 23,691.90		
Delete items from bid									
Est items missing from bid.				\$ 32.00					
		\$ 23,337.50	\$ 24,943.13	\$ 22,782.35	\$ 23,896.05	\$ 25,064.00	\$ 23,691.90		
Price over lowest bid.		\$ -	\$ 1,605.63	\$ (555.15)	\$ 558.55	\$ 1,726.50	\$ 354.40		
				(Alternate bid with smaller engine. Not equipped as needed.)					

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

September 20, 2006

CHANGE NOTICE NO. 1
TO
CONTRACT NO. 071B6200089
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR		TELEPHONE: Anthony Sasso (517) 394-1200
Bill Snethkamp's Lansing Dodge 6131 S. Pennsylvania Ave. Lansing, MI 48911		VENDOR NUMBER/MAIL CODE
		BUYER/CA (517) 373-0305 Jeffrey A. White
Contract Compliance Inspector: Jeffrey White (517) 373-0305		
Vehicles, Patrol, Dodge Charger & Magnum, for MiDeal Members ONLY		
CONTRACT PERIOD:		From: December 1, 2005 To: December 1, 2007
TERMS	Net 30 Days	SHIPMENT 90 - 120 Days A.R.O.
F.O.B.	Delivered	SHIPPED FROM Lansing, MI
MINIMUM DELIVERY REQUIREMENTS		
N/A		

NATURE OF CHANGE:

Effective immediately, prices are reduced as follows:

Dodge Charger has been reduced from \$22,449.37 to \$21,879.37, which is a \$570.00 cost reduction.

Dodge Magnum has been reduced from \$23,977.50 to \$23,467.50, which is a \$510.00 cost reduction.

Credits for deletion of equipment listed below relative to the Dodge Charger are as follows:

- Left Spotlight -\$150.00
- Right Spotlight -\$150.00
- Black Floor Covering -\$ 65.00
- Power Driver Seat -\$ 325.00
- Full Size Spare -\$ 125.00
- Side Air Bags -\$ 325.00
- 5.7 Liter Hemi Engine -\$1,425.00

AUTHORITY/REASON:

Per notification from Anthony Sasso, Contract Administrator for Snethkamp's Lansing Dodge, dated 9/15/06.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$2,321,543.50



ITEM LISTING

Deletions for all items: Roof Top Reinforcement, Pilot Inspection, Special Paint (Colors will be Mfg. Standard), Technical Service Bulletins

Item No.	Quantity	Unit	DESCRIPTION	UNIT PRICE
3.			<p>Police Car: Patrol, 4-Door Sedan, Rear Wheel Drive, Large, Monocoque (Unitized) type Construction, per State of Michigan, Specification, No. 3905-0011, dated June, 2005. (Pages 22-31)</p> <p>MAKE: DODGE MODEL: CHARGER</p> <p>Exception: Tires are P225/60R18 BSW V-Rated Continental</p> <p>Point of final assembly: Brampton, Ontario, Canada</p> <p>Recycled Material Content % _____</p>	
.01		EA.	<p>F.O.B. - DEALERSHIP</p> <p>DELIVERY COST PER MILE \$ <u>2.00</u></p>	\$ <u>22,449.37</u>
4.			<p>Police Car: Patrol, 4-Door, Station Wagon, Rear Wheel Drive, Large, Monocoque (Unitized) type Construction, per State of Michigan, Specification, No. 3905-0012, dated June, 2005. (Pages 32-41)</p> <p>MAKE: DODGE MODEL: MAGNUM</p> <p>Exceptions: 1) Tires are P225/60R18 BSW V-Rated Continental 2) Rear Seat Cover is Vinyl</p> <p>Point of final assembly: Brampton, Ontario, Canada</p> <p>Recycled Material Content % _____</p>	
.01		EA.	<p>F.O.B. - DEALERSHIP</p> <p>DELIVERY COST PER MILE \$ <u>2.00</u></p>	\$ <u>23,977.50</u>

OPTIONS

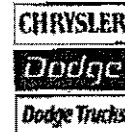
Prices shall not exceed the contractor's usual and customary charges

5.	1	EA.	Deduct to Delete, AM-FM Radio:	\$ <u>N/A</u>
6.	1	EA.	Deduct to Delete, Power Windows:	\$ <u>N/A</u>
7.	1	EA.	Deduct to Delete, LH or RH Spot Light:	\$ <u>150.00</u>



Bill Snethkamp's
LANSING DODGE-SAAB, INC.

6131 S. Pennsylvania Avenue
 Lansing, Michigan 48911
 Phone (517) 394-1200
 Fax (517) 394-1205



Items included in State Spec. -3905-0011 that may be deleted for credit.

-150.00	Left spotlight
-150.00	Right spotlight
-65.00	Black floor covering
-325.00	Power driver seat
-125.00	Full size spare
-325.00	Side air bags
-1925.00	5.7 Liter Hemi engine

Example:

22449.37	State Contract Price
-1925.00	5.7 Hemi (3.5 V6 Included)
-325.00	Side air bags
-150.00	Right spotlight
<u>-325.00</u>	Power seat
19724.37	NET COST

BILL SNETHKAMP - FLEET

6131 S. PENNSYLVANIA AVE.
LANSING, MI. 48911

PHONE: (517) 394-1200
(800) 863-6343 ext:341

FAX: (517) 394-1282

e-mail: tsasso@snethkamp.com

QUOTATION

Name: CITY OF NOVI

Address: _____

City: _____ State: _____ Zip: _____

Contact: TED CLAY

Phone: 248-347-0502 Fax: 248-347-0590

Date: January 9, 2007

Quote: 19

Description	Unit Price
STATE OF MI SPEC. -0012 2007 DODGE MAGNUM POLICE PACKAGE	\$23,467.50
DELETE SIDE AIR BAGS	(\$325.00)
GTR HEATED EXTERIOR MIRRORS	\$35.00
GXF KEYED ALIKE	\$40.00
DELIVERY 60 X 2.00	\$120.00

Total Cost: \$23,337.50

Signed: TONY SASSO